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JAC Recruitment Thailand

PR/120637 | Sales Manager (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1619309

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 27th, 2026 10:22

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Basic Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities:

- Manage and lead a sales team to achieve business targets.
- Supervise and coordinate both Sales and Engineering teams to ensure smooth project execution and customer satisfaction.
- Develop and maintain strong relationships with Japanese clients, providing professional support and business development activities.
- Work closely with internal departments to identify new business opportunities and expand existing accounts.
- Monitor team performance and provide coaching, guidance, and support to drive continuous improvement.
- Prepare sales strategies, forecasts, and reports for management.

Requirements:

- Business-level Japanese communication skills (JLPT N1 or N2).
- Proven experience in Sales Management and team leadership.
- Experience handling Japanese customers independently.
- Strong leadership, communication, and problem-solving skills.
- Manufacturing industry experience would be an advantage.

Benefits:

- Attendance Allowance

- Transportation Allowance
- Annual Salary Increment
- Performance Bonus
- Annual Company Trip
- Sports Day Event
- Meal Allowance
- Uniform Provided
- Provident Fund
- Company Shuttle Bus Service
- Birthday Gift
- Group Life Insurance

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description