



PR/161275 | Assistant Sales Manager (Japanese Speaking)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1619289

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 27th, 2026 10:20

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

An established multinational manufacturer specializing in materials used within the semiconductor and electronics industry is seeking a capable and commercially driven Sales Assistant Manager to support and expand its customer relationships throughout Malaysia and the Southeast Asian region.

Key Responsibilities

- Manage and strengthen relationships with existing customers across Malaysia and Southeast Asia.
- Act as the primary point of contact for customer inquiries, commercial discussions, and account management activities.
- Develop and execute sales strategies to achieve business objectives and revenue targets.
- Conduct regular customer visits and business reviews to identify opportunities for growth.
- Collaborate closely with internal teams, including production, logistics, and technical departments, to ensure smooth project execution and customer satisfaction.

- Monitor market trends, competitor activities, and customer requirements.
- Prepare sales reports, forecasts, and business plans for management review.
- Lead, coach, and supervise members of the sales team.
- Coverage Area: Selangor, Penang, Southeast Asia region

Requirements

- Bachelor's Degree in Business, Engineering, Marketing, or a related discipline.
- Proven sales experience within the manufacturing industry.
- Candidates from a wide range of manufacturing sectors are encouraged to apply.
- Prior team management or supervisory experience is mandatory.
- Strong communication, negotiation, and relationship-building skills.
- Experience in B2B sales and key account management.
- Willingness to travel domestically and within Southeast Asia as required.
- Business level of Malay and Mandarin
- Japanese language is also an advantage

*No visa support is provided for this position.

#LI-JACMY

#Countrymalaysia

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Company Description