

PR/161273 | Sales Engineer (MNC - Engineering)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1619287

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 13:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview:

Our client is a well-established global MNC in the engineering industry with over 50 years of history in the production of cables, hoses, tubes, optical fibers and plastics. As part of their business expansion, we are looking for an experienced Sales Engineer with a background in engineering and handling industrial sales.

Job Responsibilities:

- Grow and manage your territory through proactive business development activities.
- Identify, approach, and engage potential customers across various industries.
- Build long-term customer relationships and uncover new sales opportunities.
- Recommend tailored technical solutions based on customer requirements.

- Drive the full sales cycle from prospecting and consultation to negotiation and closing deals.

Job Requirements:

- Minimum bachelor's degree (or equivalent)
- Minimum 2 years’ technical sales experience
- Knowledge of Bahasa Malaysia and preferably mandarin + very good English (Business Proficiency)
- Malaysian citizen
- Valid driving license
- Willingness to pursue a long-term career in sales
- Motivation to learn about high technology and become an industry expert
- Proactive attitude and drive to achieve targets

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description