

PR/097803 | Sales Engineer

Job Information

Recruiter
JAC Recruitment Singapore

Job ID
1619219

Industry
Electronics, Semiconductor

Job Type
Permanent Full-time

Location
Singapore

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 12:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A reputable technology solutions provider serving customers across Singapore and the ASEAN region is looking for a Sales Engineer to support business growth and customer engagement activities. This role combines technical knowledge with sales and relationship management, making it suitable for candidates who enjoy interacting with customers and providing technical solutions.

JOB RESPONSIBILITIES

We are seeking a proactive and customer-focused Sales Engineer to drive business growth and provide technical solutions to customers across the technology and engineering sectors. This role combines technical expertise with sales and account management responsibilities, including developing new business opportunities, managing customer relationships, conducting product presentations, and recommending solutions that meet customer needs. The ideal candidate is an engineering-trained professional with strong communication skills, commercial acumen, and a passion for building long-term customer partnerships. Regional business exposure and occasional travel opportunities are available as part of the role.

- Develop and grow new business opportunities within assigned markets and industries
- Build and maintain strong relationships with existing customers
- Conduct prospecting activities, including cold calling, lead generation, and customer visits
- Understand customer requirements and recommend suitable technical solutions
- Prepare quotations, proposals, and sales reports
- Deliver product presentations and demonstrations
- Provide technical support, troubleshooting, and application advice to customers
- Coordinate with suppliers and internal teams to ensure successful project execution
- Monitor market trends and identify potential business opportunities

JOB REQUIREMENTS

- Diploma or Degree in Electronics Engineering, Electrical Engineering, Photonics Engineering, or a related engineering discipline
- Prior experience in technical sales, sales engineering, or customer-facing engineering roles is preferred
- Fresh graduates with a strong interest in sales may be considered
- Strong communication, presentation, and interpersonal skills
- Comfortable with business development and customer acquisition activities
- Good technical aptitude and problem-solving skills
- Proficient in Microsoft Office applications
- Ability to travel for customer visits and occasional business trips within the region

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

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Company Description