

PR/090180 | Sales Manager

Job Information

Recruiter
JAC Recruitment Korea

Job ID
1619208

Industry
Civil Engineering and Construction

Job Type
Permanent Full-time

Location
China

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 10:15

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Sales Manager (Architecture & End Users) – South Korea
Location: Seoul, South Korea
About the Company
Our client is a global leader in design innovation producing high-performance, premium textiles, rugs, acoustics, and window covering solutions for both commercial and residential interiors. To support their growing architecture and design (A&D) business in South Korea, they are seeking a dynamic Sales Manager to be based in Seoul.

Key Responsibilities

- Client Engagement - Visit and collaborate closely with interior architects, design studios, contractors, and end-users across South Korea.
- Pipeline Management - Build, maintain, and systematically track a robust project portfolio.
- Sales Execution - Manage the entire sales lifecycle, secure project specifications, and actively manage the Decision-Making Unit (DMU) to convert specifications into final orders.
- Account Management - Drive project and key account management, ensuring high client satisfaction and retention.

- Internal Collaboration - Partner with the Customer Service team to ensure accurate system registration of all project and client data.
- Performance Metrics - Meet and exceed global sales indicators, including targets for client meetings, active projects, and sales budgets

Candidate Profile

- Language Skills - Native Korean proficiency with business-level English (both written and spoken).
- Industry Experience - Prior sales experience dealing with premium interior design materials is highly preferred.
- Business Acumen - Deep understanding of the business models and sales processes required for premium, luxury products.
- Professional Skills - Strong presentation, communication, and negotiation abilities.
- Mindset & Drive - Proactive, honest, and results-driven with a self-motivated attitude.
- Work Style - A strong team player who is equally comfortable working independently and navigating diverse professional networks.
- Bonus - A genuine passion for art and design is a significant plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description