Telemarketing Vacation Sales Consultant | Marriott | タイ（日本人顧客向け）

¥3.5M–7.5M | No Cold Calling | Visa

Job Information

Hiring Company
MVCI Thailand Ltd.

Subsidiary
MVCI Thailand Ltd. (Marriott Vacation Worldwide)

Job ID
1619149

Industry
Hotel

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
Majority Non-Japanese

Job Type
Permanent Full-time

Location
Thailand

Salary
3.5 million yen ~ 7.5 million yen

Salary Commission
Commission included in indicated salary.

Work Hours
7:30am~4:30pm ICT, 8am~5pm ICT or 9am~6pm ICT

Holidays
Two days off per week

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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
High-School

Visa Status
No permission to work in Japan required

Job Description

≪Job Overview & Position Highlights ≫

- Promote discounted vacation packages to warm leads, build client relationships, recommend tailored holiday options, and manage sales records while achieving performance targets
- Create memorable vacation experiences by matching guests with ideal travel packages while building trust and delivering personalized customer service
- Join a globally recognized Marriott brand and develop sales expertise through comprehensive training, international teamwork, and career advancement opportunities
- Earn uncapped commissions with potential monthly earnings of THB 60,000–120,000, plus comprehensive insurance, a 16-week training bonus, and Marriott hotel discounts

【Position Summary】
Join Marriott Vacation Club as a Telemarketer (Vacation Planner) and become part of a globally recognized brand known for excellence, inclusivity, and career growth. In this role, you'll connect with potential clients and introduce them to exclusive vacation opportunities; no cold calling required. We provide full training, a supportive team environment, and uncapped earning potential.

< Key Responsibilities >

- Engage with warm leads to promote discounted vacation packages
- Build rapport with prospective clients over the phone
- Match guests with suitable holiday options based on their preferences
- Maintain accurate records of sales activities
- Meet and exceed performance targets
- Participate in ongoing training and development

■Why Marriott Vacation Club?

- Award-winning call center culture
- Inclusive, international team environment
- Career development opportunities within Marriott Vacation Worldwide
- Full training provided—no prior experience required
- Office locations in Phuket and central Bangkok

■About us
Marriott Vacations Worldwide is an equal opportunity employer committed to hiring a diverse workforce and sustaining an inclusive culture.

【Employment Type】
Full time

【Salary】
Competitive base salary + uncapped commission
(potential monthly earnings from 60,000 THB to 120,000 THB subject to individual performance))

【Working hours】
7:30am~4:30pm ICT, 8am~5pm ICT or 9am~6pm ICT

【Work location】
Marriott's Phuket Beach Club or Bangkok Rajanakarn Building (Sathorn)

【Holidays & Vacations】

- Two days off per week

【Benefits】

- Social Security, Life, Health, and Accident Insurance
- 16-week training bonus
- Van transfer and canteen provided (Phuket site)
- Provident Fund
- Annual health check-up
- Exclusive Marriott Room Rate Discount Program
- Visa sponsorship and work permit support for non-Thai associates

Required Skills

【Qualifications】

- Strong verbal communication skills in Japanese
- High School Certificate or above (in related field)
- 3+ Years of related working experience
- Friendly, confident, and enthusiastic personality
- Active listening and questioning skills
- Target-driven mindset

- Flexible availability (5 days/week)

Company Description