URGENT - Senior Business development manager

Leading Financial trading company

Job Information

Recruiter
Next Move K.K.

Hiring Company
Leading Fintech firm in Japan

Job ID
1619048

Industry
Other (Banking and Financial Services)

Company Type
Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio
Majority Non-Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
10 million yen ~ 20 million yen

Refreshed
November 20th, 2026 09:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Who are you:

An experience sales/ business development representative
You have strong people-skills and new business development experience
You have excellent communication and relationship-building skills

Why you should apply:

You will form part of one of the most successful financial trading infrastructure companies in Japan
You will work alongside a successful, global team
You have the opportunity for regular travel across asia
Great opportunities for career growth in a fast-growing environment

Required Skills

Requirements:
4+ years of experience in building new business
Fluent English and Japanese
Confident representing a business externally and building credibility with senior stakeholders
Excellent communication and relationship-building skills

Desired skills:
Sales experience with clients across the APAC region

Company Description