



URGENT - Senior Business development manager

Leading Financial trading company

Job Information

Recruiter

Next Move K.K.

Hiring Company

Leading Fintech firm in Japan

Job ID

1619048

Industry

Other (Banking and Financial Services)

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Non-Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 20 million yen

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General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent Level

Minimum Japanese Level

Fluent Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Who are you:

- An experience sales/ business development representative
- You have strong people-skills and new business development experience
- You have excellent communication and relationship-building skills

Why you should apply:

You will form part of one of the most successful financial trading infrastructure companies in Japan
You will work alongside a successful, global team
You have the opportunity for regular travel across asia
Great opportunities for career growth in a fast-growing environment

Required Skills

Requirements:

4+ years of experience in building new business
Fluent English and Japanese
Confident representing a business externally and building credibility with senior stakeholders
Excellent communication and relationship-building skills

Desired skills:

Sales experience with clients across the APAC region

Company Description