



## Buyer

### Job Information

**Recruiter**

JAC International Co., Ltd.

**Hiring Company**

Major Global Retail & E-Commerce Company

**Job ID**

1618959

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

5 million yen ~ 7 million yen

**Refreshed**

October 22nd, 2026 17:52

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

#### Position Summary

The Buyer is responsible for managing an assigned product category, including product sourcing, assortment planning, supplier negotiation, pricing, and commercial performance.

The role identifies and develops new products, brands, and business opportunities while maximizing sales across digital and other retail channels. The Buyer works closely with internal teams and external business partners to develop commercially attractive product assortments and support new product and brand initiatives.

Key responsibilities include developing seasonal merchandise plans, identifying key product drivers, analyzing relevant market and consumer trends, and selecting products that align with business objectives and customer demand.

The Buyer is expected to manage responsibilities independently, make sound commercial decisions, and proactively identify opportunities and potential risks.

## Key Skills & Competencies

Strong written and verbal communication skills  
 Strong interpersonal and stakeholder management skills  
 Ability to work independently and make appropriate commercial decisions  
 Strong organizational and multitasking skills  
 Ability to prioritize effectively in a fast-paced environment  
 Ability to identify and respond quickly to business opportunities and risks  
 Strong execution and follow-through skills  
 Analytical ability to interpret data and translate findings into business decisions  
 Experience working with buying plans, sales forecasts, and product performance  
 Strong supplier negotiation skills  
 Ability to prepare effectively and present persuasive business proposals  
 Ability to adapt communication and negotiation style depending on the stakeholder  
 Strong presentation skills with the ability to clearly communicate recommendations and opinions  
 Proficiency with Excel, PowerPoint, email, and relevant business systems

## Employee Benefits:

社会保険：健康保険、厚生年金、労災保険、雇用保険

その他福利厚生：企業型確定拠出年金制度、定期健康診断、慶弔見舞金、ケアファミリープログラム、社員割引制度、ベビシッター派遣事業、永年勤続表彰、教育研修、資格取得支援制度、社内公募制度

受動喫煙防止措置：屋内原則禁煙（喫煙専用室設置あり）

## Required Skills

### Qualifications

Bachelor's Degree or equivalent business experience.  
 Minimum 2 years business experience in a retail environment, preferably as a buyer or as a high potential in an assistant buyer function.  
 Good English skills oral and written preferred, not mandatory.  
 Mandatory for positions with global focus.  
 Strong category knowledge and passion for Product, Retail and Innovation.

## Company Description

新たに日本マーケットに参入される外資系企業や、日本でさらなるビジネス拡大をお考えの外資系企業のお客様に、私たちは最適な採用サポートを提供いたします。1975年に英国初の日系人材紹介会社としてロンドンで創業し、その後シンガポール、日本、マレーシア、インドネシア、タイ、中国の7カ国（また2011年には香港・韓国にも拠点を新設予定）でグローバル人材紹介会社として事業を拡大してきたジェイ・エイ・シーは、そのバックグラウンドから、海外文化への深い理解を持ち合わせています。グローバルに事業を展開する日系人材紹介会社のリーディングカンパニーとして、私たちは他に類のない人材ネットワークから、日本人の優秀なバイリンガル人材や外国人のプロフェッショナル人材をご提供することが可能です。幅広い業種、職種においてのエキスパートである当社のネイティブあるいはバイリンガルコンサルタントが皆様のパートナーとなり、適材適所で人材のご紹介をいたします。ジェイ・エイ・シーが築いてきた特有の歴史、文化、そしてグローバルマーケットでの強みを揺ぎない核として、日本マーケットで躍動する外資系企業のお客様のニーズにさらに的確にお答えするために、ジェイ・エイ・シー・インターナショナルは誕生しました。私たちはアジアやヨーロッパのJAC Recruitment Group海外各社と緊密に連携を取り、お客様の真のニーズを把握した上で、最適なキャンディデイトをご紹介します。

?

We provide specialized proactive recruitment support to multinational clients who are setting up new operations or are expanding existing business and seeking further growth in the Japanese market. As the first Japanese recruitment company to set up operations in the UK in 1975, understanding foreign cultures is second nature to us. With our extensive global network and historically leading position as recruitment consultancy to Japanese corporations, we have access to an unrivaled pool of bilingual Japanese and foreign professionals. Our professional consultants are experts in a range of industries and functions and all have extensive multicultural experience. Based on JAC's unique history, culture and market strength, JAC International was founded to provide dedicated support to our multinational corporate clients in Japan.

JAC International Co., Ltd. is a wholly owned subsidiary of JAC Recruitment Co., Ltd.