

Sales Manager

Job Information

Recruiter
JAC International Co., Ltd.

Hiring Company
Solar Renewable Energy company

Job ID
1618945

Industry
Other

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
5 million yen ~ Negotiable, based on experience

Refreshed
November 19th, 2026 09:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

1：Assist the regional customers for meeting in Shanghai with the Top management and factory visit ；
2：Help the front sales to enter the orders in CRM/SAP system and track the approval process with various department；
3：Coordinate with the finance and legal team for contract negotiation and signing；
4：Preparation of PI and follow up with the customer for down payment and LC opening；
5：Coodinate with the customer and internal departments for the capacity booking speciality internal approvals and order tracking；
6：Coordination with the logistics and eam and the shipping line to assure the timely dispatch of the shipping documents to the the customer.

Employee Benefits:
Social Insurance (Health Insurance, Pension, Employment Insurance, Workers' Compensation)
Commuting Allowance (transportation reimbursement)
Paid Annual Leave (有給休暇)
National Holidays, New Year Holidays

Maternity / Paternity Leave
Condolence & Special Leave
Health Checkups
Retirement-related programs (depends on employment type and tenure)
Overtime Pay (where applicable)
Employee Training and Development Programs

Required Skills

1：At least 3 years background and experience of working in Solar PV company in in the similar sales support role；
2：Very good understanding of the complete sales process including documentation and exports；
3：Also have some basic understanding of solar PV modules and business；
4：：Be adept at Chinese and Japanese both in spoken and written.

Company Description

新たに日本マーケットに参入される外資系企業や、日本でさらなるビジネス拡大をお考えの外資系企業のお客様に、私たちは最適な採用サポートを提供いたします。1975年に英国初の日系人材紹介会社としてロンドンで創業し、その後シンガポール、日本、マレーシア、インドネシア、タイ、中国の7カ国 (また2011 年には香港・韓国にも拠点を新設予定) でグローバル人材紹介会社として事業を拡大してきたジェイ エイ シーは、そのバックグラウンドから、海外文化への深い理解を持ち合わせています。グローバルに事業を展開する日系人材紹介会社のリーディングカンパニーとして、私たちは他に類のない人材ネットワークから、日本人の優秀なバイリンガル人 材や外国人のプロフェッショナル人材をご提供することが可能です。幅広い業種、職種においてのエキスパートである当社のネイティブあるいはバイリンガルコ ンサルタントが皆様のパートナーとなり、適材適所で人材のご紹介をいたします。ジェイ エイ シーが築いてきた特有の歴史、文化、そしてグローバルマーケットでの強みを揺ぎない核として、日本マーケットで躍動する外資系企業のお客様のニーズにさら に的確にお答えするために、ジェイ エイ シー インターナショナルは誕生しました。私たちはアジアやヨーロッパのJAC Recruitment Group海外各社と緊密に連携を取り、お客様の真のニーズを把握した上で、最適なキャンディデイトをご紹介いたします。

?

We provide specialized proactive recruitment support tomultinational clients who are setting up new operations or areexpanding existing business and seeking further growth in theJapanese market.As the first Japanese recruitment company to set up operations in theUK in 1975, understanding foreign cultures is second nature to us.With our extensive global network and historically leading position asrecruitment consultancy to Japanese corporations, we have access toan unrivaled pool of bilingual Japanese and foreign professionals.Our professional consultants are experts in a range of Industries andfunctions and all have extensive multicultural experience.Based on JAC’s unique history, culture and market strength, JACInternational was founded to provide dedicated support to ourmultinational corporate clients in Japan.

JAC International Co., Ltd. is a wholly owned subsidiary of JAC Recruitment. Co., Ltd.