



Head of Indirect Procurement

Job Information

Recruiter

JAC International Co., Ltd.

Hiring Company

Automotive Company

Job ID

1618934

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ Negotiable, based on experience

Refreshed

October 22nd, 2026 17:51

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This role leads the indirect procurement function, driving strategic sourcing initiatives, operational excellence, and team development. The position is responsible for delivering business value through supplier management, cost optimization, process improvement, digital transformation, and organizational leadership.

1. Cost Management and Procurement Performance

- Lead sourcing, supplier relationship management, contract negotiations, and cost optimization activities across indirect spend categories.
- Deliver procurement objectives including cost savings, automation, compliance, and risk mitigation.
- Identify and implement initiatives that maximize business value and operational efficiency.

2. Strategic Planning

- Develop and execute procurement strategies aligned with broader business objectives.
- Establish sourcing approaches that support competitiveness, supply continuity, and operational effectiveness.
- Contribute to business planning and support strategic decision-making.

3. Procurement Excellence and Digital Transformation

- Lead procurement transformation initiatives, including process automation, digital tools, and technology-enabled improvements.
- Promote innovative sourcing practices and leverage emerging technologies to enhance procurement effectiveness.

4. Governance and Continuous Improvement

- Drive continuous improvement of procurement processes, systems, controls, and organizational capabilities.
- Ensure adherence to procurement policies, standards, and governance requirements.
- Promote operational excellence and productivity improvements across the function.

5. Stakeholder and Supplier Management

- Build and maintain strong partnerships with internal stakeholders, cross-functional teams, and external suppliers.
- Serve as a key point of contact for procurement-related matters and support cross-functional initiatives.
- Foster collaboration to ensure procurement objectives are effectively achieved.

6. Team Leadership and Talent Development

- Lead, coach, and develop procurement professionals.
- Establish capability-building and performance improvement programs.
- Foster a collaborative, customer-focused, and high-performing team culture.

7. Organizational Development

- Support organizational growth through effective resource planning and change management initiatives.
- Strengthen collaboration across local, regional, and global teams.
- Drive organizational effectiveness and transformation efforts.

8. Sustainability and Responsible Sourcing

- Promote sustainable procurement practices and responsible sourcing initiatives.
- Support environmental, social, and governance objectives through supplier engagement and procurement activities.

Employee Benefits:

401K

Required Skills

Education

- Bachelor's degree in a relevant field such as Engineering, Business, Supply Chain, Operations, or a related discipline.
- Advanced business or management qualifications are advantageous.

Professional Experience

- Significant experience in procurement, sourcing, supply chain, or related business functions.
- Strong background in indirect procurement and supplier management is preferred.

Project and Process Management

- Proven experience leading cross-functional projects and driving process improvements.
- Demonstrated ability to manage change initiatives and deliver sustainable business outcomes.
- Strong collaboration and stakeholder management skills.

Leadership

- Experience leading and developing teams in a procurement, supply chain, or related business environment.
- Track record of driving organizational initiatives, performance improvement, and capability development.

Global Collaboration

- Experience working in multicultural and international business environments.
- Ability to collaborate effectively with stakeholders across regions and functions.

Languages

- Professional-level communication skills in English and Japanese.
- Ability to operate effectively in a bilingual business environment.

Company Description

新たに日本マーケットに参入される外資系企業や、日本でさらなるビジネス拡大をお考えの外資系企業のお客様に、私たちは最適な採用サポートを提供いたします。1975年に英国初の日系人材紹介会社としてロンドンで創業し、その後シンガポール、日本、マレーシア、インドネシア、タイ、中国の7カ国（また2011年には香港・韓国にも拠点を新設予定）でグローバル人材紹介会社として事業を拡大してきたジェイ エイ シーは、そのバックグラウンドから、海外文化への深い理解を持ち合わせています。グローバルに事業を展開する日系人材紹介会社のリーディングカンパニーとして、私たちは他に類のない人材ネットワークから、日本人の優秀なバイリンガル人材や外国人のプロフェッショナル人材をご提供することが可能です。幅広い業種、職種においてのエキスパートである当社のネイティブあるいはバイリンガルコンサルタントが皆様のパートナーとなり、適材適所で人材のご紹介をいたします。ジェイ エイ シーが築いてきた特有の歴史、文化、そしてグローバルマーケットでの強みを揺ぎない核として、日本マーケットで躍動する外資系企業のお客様のニーズにさらに的確にお答えするために、ジェイ エイ シー インターナショナルは誕生しました。私たちはアジアやヨーロッパのJAC Recruitment Group海外各社と緊密に連携を取り、お客様の真のニーズを把握した上で、最適なキャンディデイトをご紹介します。

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We provide specialized proactive recruitment support to multinational clients who are setting up new operations or

are expanding existing business and seeking further growth in the Japanese market. As the first Japanese recruitment company to set up operations in the UK in 1975, understanding foreign cultures is second nature to us. With our extensive global network and historically leading position as recruitment consultancy to Japanese corporations, we have access to an unrivaled pool of bilingual Japanese and foreign professionals. Our professional consultants are experts in a range of industries and functions and all have extensive multicultural experience. Based on JAC's unique history, culture and market strength, JAC International was founded to provide dedicated support to our multinational corporate clients in Japan.

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