



Medical Manager, New Vaccine Launch Team

Job Information

Recruiter

JAC International Co., Ltd.

Hiring Company

Global European Pharmaceutical Company

Job ID

1618925

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

October 22nd, 2026 17:51

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Our Team:

The Japan Vaccine Medical Team is a high-performing team of medical leaders who are a trusted source of Scientific and Medical information and shared insights; effective and innovative strategic partners to our internal and external stakeholders; and dedicated to public health. We represent diverse experiences and backgrounds which strengthens our team and mirrors the healthcare communities we engage.

Main Responsibilities:

The Medical Manager will participate to and execute the Medical and scientific (non-promotional) strategy for the Influenza & Covid Vaccines portfolio/therapeutic area in close partnership with the other functional franchise leads and in alignment with the overall franchise strategy.

- Utilize strong business acumen, acting as a key strategic business partner to the organization
- Initiate and drive projects to raise standards of care and change clinical practice
- Ability to work independently with a solutions-oriented and balanced approach to ambiguity

- Lead and drive rapid integrated evidence planning and execution through deep understanding of internal and external stakeholder evidence needs and robust data gaps analysis
- Deep therapy area expertise and product knowledge including competitor data
- Drive strong collaborative relationships with commercial and cross-functional teams, including marketing, value & access, health economics, regulatory and clinical
- Cultivate and maintain relationships with external experts
- Drive collaborative relationships with above-country colleagues to ensure the MCO / country involvement and strategic input into global and regional plans
- Good understanding of the impact and evolution of healthcare systems
- Lead creation and implementation of medical plans
- Ability to rapidly assimilate new data and integrate into new therapy area
- Create industry leading digital educational and scientific content that is timely, relevant, interactive and innovative
- Champion the patient voice when developing and implementing medical strategies
- Demonstrate strong leadership influencing across networks and by coaching and mentoring members of the team

Employee Benefits:

Employment Type: Full time employee

Japan Office Location: Central Tokyo

Working Model: Hybrid with Flextime

Salary Level: Up to 15mil

Housing Support: Available

Welfare and Insurances: Comprehensive plan available and explained during offer process.

Interview Steps: 3

Language: Japanese and English

Required Skills

Education/Experience/Certification:

- Doctorate level education: MD or equivalent medical degree preferred, PhD or PharmD
- Industry experience (including medical affairs field or office) and/or clinical experience mandatory, ideally with relevant immunology, vaccinology, epidemiology, public health or internal medicine focus on acute medicine/ICU experience.
- Good understanding of the continuum of data generation including clinical development, Real World Evidence (RWE) and data gaps analysis
- Ability to act independently with a solutions-oriented and balanced approach to the grey areas
- Excellent communication skills including driving challenging discussions
- Develop a good understanding of HCP communication preferences to adapt communication style and optimize use of relevant channels to suit
- Implement true scientific engagement journeys by bridging channel disconnect to drive ongoing engagement and grow collaborative opportunities and meaningful scientific exchange
- Proficient in the use of Omnichannel tools and able to adapt quickly to new channels.
- Effectively and compliantly share unmet needs of HCPs and their centers with cross-functional teams to inform patient centric strategy

Company Description

新たに日本マーケットに参入される外資系企業や、日本でさらなるビジネス拡大をお考えの外資系企業のお客様に、私たちは最適な採用サポートを提供いたします。1975年に英国初の日系人材紹介会社としてロンドンで創業し、その後シンガポール、日本、マレーシア、インドネシア、タイ、中国の7カ国（また2011年には香港・韓国にも拠点を新設予定）でグローバル人材紹介会社として事業を拡大してきたジェイ・エイ・シーは、そのバックグラウンドから、海外文化への深い理解を持ち合わせています。グローバルに事業を展開する日系人材紹介会社のリーディングカンパニーとして、私たちは他に類のない人材ネットワークから、日本人の優秀なバイリンガル人材や外国人のプロフェッショナル人材をご提供することが可能です。幅広い業種、職種においてのエキスパートである当社のネイティブあるいはバイリンガルコンサルタントが皆様のパートナーとなり、適材適所で人材のご紹介をいたします。ジェイ・エイ・シーが築いてきた特有の歴史、文化、そしてグローバルマーケットでの強みを揺ぎない核として、日本マーケットで躍動する外資系企業のお客様のニーズにさらに的確にお答えするために、ジェイ・エイ・シー・インターナショナルは誕生しました。私たちはアジアやヨーロッパのJAC Recruitment Group海外各社と緊密に連携を取り、お客様の真のニーズを把握した上で、最適なキャンディデイトをご紹介します。

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We provide specialized proactive recruitment support to multinational clients who are setting up new operations or are expanding existing business and seeking further growth in the Japanese market. As the first Japanese recruitment company to set up operations in the UK in 1975, understanding foreign cultures is second nature to us. With our extensive global network and historically leading position as recruitment consultancy to Japanese corporations, we have access to an unrivaled pool of bilingual Japanese and foreign professionals. Our professional consultants are experts in a range of industries and functions and all have extensive multicultural experience. Based on JAC's unique history, culture and market strength, JAC International was founded to provide dedicated support to our multinational corporate clients in Japan.

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