

Territory Sales - アフターセールス

Job Information

Recruiter
JAC International Co., Ltd.

Hiring Company
Global Leader in Engine Technology and Power Solutions

Job ID
1618918

Industry
Other

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
6 million yen ~ Negotiable, based on experience

Refreshed
November 19th, 2026 08:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

As a Territory Sales - Aftermarket Sales, you will be responsible for managing aftermarket sales activities for key domestic construction equipment manufacturers and industrial customers.

Working closely with engineering, supply chain, and service teams, you will support customers with parts, repairs, and service solutions while strengthening long-term customer relationships and driving business growth.

■Key Responsibilities
-Manage aftermarket sales activities for assigned customer accounts.
-Respond to customer inquiries related to spare parts, repairs, and service support.
-Collaborate with engineering, supply chain, and service teams to deliver effective solutions.
-Build strong customer relationships and identify opportunities for business growth.
-Monitor sales performance, forecasts, and customer requirements using internal systems.
-Support projects aimed at improving customer satisfaction and account development.
-Assist with order management and account coordination activities.
-Support new business development activities as responsibilities expand.

Employee Benefits:
-Competitive compensation package
-Annual salary review
-Permanent employment
-Comprehensive social insurance coverage
-Opportunity to work with global customers and international teams
-Professional development and career growth opportunities
-Exposure to advanced engine and industrial equipment technologies
-Collaborative and multicultural working environment
-Smoke-free workplace
-Overtime typically ranging from approximately 0?20 hours per month

Required Skills

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Company Description

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