



BioProcess Sales Specialist

Job Information

Recruiter

JAC International Co., Ltd.

Hiring Company

International Specialty Chemicals & Life Sciences Company

Job ID

1618911

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 8 million yen

Refreshed

October 22nd, 2026 17:50

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Responsible for driving business growth and market adoption of chromatography and bioprocess solutions within the biopharmaceutical industry. The role focuses on developing customer relationships, identifying new business opportunities, supporting downstream processing needs, and expanding the adoption of life sciences solutions across biopharma manufacturers, CDMOs, and research organizations in Japan.

Employee Benefits:

■ Benefits ・ Comprehensive social insurance coverage (Health Insurance, Employees' Pension Insurance, Employment Insurance, Workers' Accident Compensation Insurance) ・ Bonus system ・ Salary increase system (once a year) ・ Commuting allowance (fully covered) ・ Overtime allowance ・ Annual paid leave system ・ Various leave programs (Year-end/New Year holidays, seasonal leave, etc.) ・ Retirement benefit system (retirement allowance)

Required Skills

Required

Bachelor's degree or above in Life Sciences, Biotechnology, Biochemistry, Chemical Engineering, Pharmacy, or a related scientific discipline.
 Sales experience in the biopharmaceutical, pharmaceutical, life sciences, or related industries.
 Native-level Japanese language proficiency.
 Business-level English communication skills, including participation in meetings, presentations, and written communication.
 Strong customer-facing, communication, and relationship-building skills.
 Demonstrated ability to work independently and manage a sales territory effectively.
 Ability and willingness to travel regularly within Japan to support customer engagement and business growth.

Preferred

Experience selling chromatography resins, downstream processing products, or Ecolab | Page 3
 bioprocessing solutions. ? Experience working with biopharmaceutical manufacturers and/or CDMOs.
 Knowledge of downstream processing and purification applications.
 Technical sales experience within the life sciences industry.
 Experience using CRM tools such as Salesforce.

Company Description

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We provide specialized proactive recruitment support to multinational clients who are setting up new operations or are expanding existing business and seeking further growth in the Japanese market. As the first Japanese recruitment company to set up operations in the UK in 1975, understanding foreign cultures is second nature to us. With our extensive global network and historically leading position as recruitment consultancy to Japanese corporations, we have access to an unrivaled pool of bilingual Japanese and foreign professionals. Our professional consultants are experts in a range of industries and functions and all have extensive multicultural experience. Based on JAC's unique history, culture and market strength, JAC International was founded to provide dedicated support to our multinational corporate clients in Japan.

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