

BioProcess Sales Specialist

Job Information

Recruiter
JAC International Co., Ltd.

Hiring Company
International Specialty Chemicals & Life Sciences Company

Job ID
1618911

Industry
Other

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
5 million yen ~ 8 million yen

Refreshed
November 19th, 2026 08:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

Responsible for driving business growth and market adoption of chromatography and bioprocess solutions within the biopharmaceutical industry. The role focuses on developing customer relationships, identifying new business opportunities, supporting downstream processing needs, and expanding the adoption of life sciences solutions across biopharma manufacturers, CDMOs, and research organizations in Japan.

Employee Benefits:
■ Benefits ・Comprehensive social insurance coverage (Health Insurance, Employees' Pension Insurance, Employment Insurance, Workers' Accident Compensation Insurance) ・Bonus system ・Salary increase system (once a year) ・Commuting allowance (fully covered) ・Overtime allowance ・Annual paid leave system ・Various leave programs (Year-end/New Year holidays, seasonal leave, etc.) ・Retirement benefit system (retirement allowance)

Required Skills

Required

Bachelor's degree or above in Life Sciences, Biotechnology, Biochemistry, Chemical Engineering, Pharmacy, or a related scientific discipline.
Sales experience in the biopharmaceutical, pharmaceutical, life sciences, or related industries.
Native-level Japanese language proficiency.
Business-level English communication skills, including participation in meetings, presentations, and written communication.
Strong customer-facing, communication, and relationship-building skills.
Demonstrated ability to work independently and manage a sales territory effectively.
Ability and willingness to travel regularly within Japan to support customer engagement and business growth.

Preferred
Experience selling chromatography resins, downstream processing products, or
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bioprocessing solutions. ? Experience working with biopharmaceutical manufacturers and/or CDMOs.
Knowledge of downstream processing and purification applications.
Technical sales experience within the life sciences industry.
Experience using CRM tools such as Salesforce.

Company Description

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