



Understanding People

Assistant Store Manager / 副店長 | 高級ファッション

Celebrity-Favorite Brand | Career Growth

Job Information

Recruiter

Specialized Group

Job ID

1618727

Industry

Retail

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 17:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Assistant Store Manager | Retail Operations ストアマネージャー・小売運営

Overview

Our client is seeking a retail management professional to support store operations and team leadership for a growing premium fashion brand popular with celebrities in Tokyo. This role offers the opportunity to take on broader operational responsibilities and develop leadership skills within a smaller, international organization. Benefits include working in a high-profile brand environment with potential career growth and the chance to engage in direct communication with international stakeholders.

Key Responsibilities:

- Manage daily store operations to ensure smooth functioning
- Lead and develop retail team to improve performance
- Drive sales and profitability through commercial decision-making
- Communicate effectively in English with international stakeholders
- Oversee inventory and stock management using retail systems
- Analyze sales data and KPIs to optimize store performance
- Utilize POS and CRM software to enhance customer experience

Requirements:

- 5+ years retail management experience in premium or luxury brands
- Business-level English proficiency, Business-level Chinese preferred
- Experience leading and developing retail teams
- Commercial mindset with focus on sales and profitability
- Experience working in smaller, international retail organizations
- Experience with inventory and stock management systems
- Familiarity with retail POS and CRM software
- Ability to analyze sales data and KPIs
- Knowledge of fashion retail trends and customer preferences

Company Description