



Morgan
McKinley

【日系AI企業】生成AIプロダクト責任者 | 複数のAIプロダクト群を統括

10〜20名のプロダクトマネージャーを統括し、新たな事業価値の創出を牽引

Job Information

Recruiter

Morgan McKinley

Job ID

1618675

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 12:12

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent Level

Minimum Japanese Level

Native Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

生成AIを活用した企業向けソリューションを展開し急成長しているテクノロジー企業にて、プロダクト戦略を統括するエグゼクティブポジションです。

複数のAIプロダクト群を統括し、中長期的な戦略策定から開発の優先順位付け、事業成長に向けた実行までをリードしていただきます。

約10〜20名のプロダクトマネージャーを率い、経営層やエンジニアリング、営業、カスタマーサクセスなどの各部門と連携。プロダクトの価値最大化と事業成長を牽引していただきます。

年収3000万円クラスのエグゼクティブポジションです。

主な職務内容

- ・事業目標と市場機会を踏まえた中長期的なプロダクト戦略・ビジョンの策定と実行
- ・複数のAIプロダクト群の統括、開発優先順位の決定、リソース配分、ロードマップの管理
- ・主要プロジェクトにおけるプロダクト開発の主導、顧客ニーズの要件への落とし込み、エンジニアリング・デザインチームとの連携
- ・約10〜20名のプロダクトマネージャーのマネジメント・育成、自律的な組織運営と組織力の向上
- ・経営層、営業、カスタマーサクセス、エンジニアリング部門との連携による、顧客価値・プロダクトのパフォーマンス・事業成果の最大化
- ・市場動向や顧客ニーズを踏まえた、複数のAIプロダクト間の開発優先順位と投資配分の最適化
- ・プロダクトの利用状況や事業成果を分析し、改善機会の特定と継続的なプロダクト価値の向上を推進

A rapidly growing **AI technology company in Tokyo** is seeking an experienced **Head of Product - Generative AI** to lead its product strategy, oversee a portfolio of innovative AI solutions, and drive business growth through advanced artificial intelligence technologies.

This executive leadership position offers the opportunity to shape the future of **Generative AI, Large Language Models (LLMs), AI Agents, and enterprise AI products**, while leading an established Product Management organization.

You will take ownership of the company's **long-term product vision, product portfolio strategy, and development roadmaps**, ensuring alignment with business objectives, customer requirements, and emerging market opportunities.

Working closely with **executive leadership, Engineering, Sales, Customer Success, and Design teams**, you will translate customer needs and market insights into innovative, commercially successful AI products.

You will also lead and develop a team of approximately **10-20 Product Managers**, strengthening product management processes, improving organizational effectiveness, and fostering a culture of autonomy, accountability, and innovation.

This opportunity is ideal for experienced leaders with a strong background in **Product Management, AI Product Strategy, Product Development, and Technology Leadership** who want to influence the direction of a fast-growing AI business.

Key Responsibilities

- ・ Define and execute the company's **long-term product strategy and product vision**, aligning product development with business objectives and market opportunities.
- ・ Lead the strategic direction of a portfolio of **Generative AI, LLM-powered applications, and AI Agent solutions**.
- ・ Oversee multiple AI product lines, establishing priorities, allocating resources, and managing **product roadmaps and development initiatives**.
- ・ Drive product innovation by identifying new market opportunities, emerging AI technologies, and evolving customer requirements.
- ・ Lead product development for key strategic initiatives, translating **customer needs, business objectives, and market insights** into clear product requirements.
- ・ Collaborate closely with **Engineering and Design teams** to define product specifications, prioritize features, and support successful delivery.
- ・ Conduct and leverage **market research, competitive analysis, customer feedback, and product performance data** to guide product decisions.
- ・ Manage, mentor, and develop a team of approximately **10-20 Product Managers**, strengthening individual capabilities and overall team performance.
- ・ Build a high-performing **Product Management organization** by promoting autonomy, accountability, collaboration, and continuous improvement.
- ・ Establish scalable **product development processes, prioritization frameworks, and product management best practices**.
- ・ Partner with **executive leadership, Sales, Customer Success, and Engineering** to align product strategy with commercial priorities.
- ・ Improve **customer value, product adoption, product performance, and business outcomes** across the AI product portfolio.
- ・ Balance long-term strategic objectives with hands-on product execution and delivery priorities.
- ・ Evaluate product investments and resource allocation to maximize the commercial impact of AI solutions.
- ・ Support the company's growth by developing innovative **enterprise AI products and AI-driven business solutions**.

Required Skills

必須条件 経験・資格：

- ・ プロダクトマネジメント経験10年以上
- ・ 戦略策定から実行まで、プロダクト戦略全体を担った経験
- ・ 市場調査、競合分析、顧客インサイトに基づくプロダクトの方向性策定経験
- ・ エンジニアリングチームと連携したプロダクト要件・仕様の策定経験
- ・ 10名以上のチームのマネジメント経験

ソフトスキル：

- ・ 長期的なビジョンを示す戦略的思考能力
- ・ ビジョンを事業成果につなげるビジネス感覚・実行力
- ・ 多様なチームを共通の目標に導き、組織横断的な連携を推進するリーダーシップ・ステークホルダーマネジメント能

力

- 変化の速い環境で、データに基づく意思決定を行い、不確実な状況にも柔軟に対応する力

語学力：

- 日本語：ネイティブレベル
- 英語：流暢

歓迎条件

- 生成AI、LLM、自律型AIエージェントを活用したプロダクトの企画・開発・提供経験
- B2B向けSaaSやエンタープライズソフトウェアのプロダクト戦略・マネジメント経験
- 急成長企業におけるプロダクト組織の立ち上げ、拡大、組織体制の構築経験

採用企業について

日本発・急成長中のAIテクノロジー企業。

生成AI、大規模言語モデル（LLM）、自律型AIエージェントを活用したエンタープライズソリューションを開発し、顧客企業の業務変革や従業員の生産性向上に貢献しています。

革新性と迅速なプロダクト開発を重視する企業文化が特徴。プロダクトリーダーが事業戦略や企業の成長に直接影響を与えられる、起業家精神を重視した環境です。

この求人がおすすめの理由

- 急成長中の日系AI企業
- 複数のプロダクト群の中長期戦略を担うエグゼクティブポジション
- 最先端の生成AI・AIエージェント技術を活用したプロダクトの市場投入をリード
- 約10〜20名のプロダクトマネージャーを統括
- 企業向けAIソリューションを通じて、新たな事業価値の創出を牽引
- リモートワーク可、フレックスタイム制あり
- 基本給3,000万円〜応相談

Required Skills and QualificationsExperience:

- **10+ years of professional Product Management experience**, including responsibility for product strategy from planning through execution.
- Proven experience defining and executing **product vision, product strategy, and product roadmaps**.
- Demonstrated success leading product direction through **market research, competitive analysis, customer insights, and data-driven decision-making**.
- Experience developing detailed **product requirements, functional specifications, and feature priorities** in collaboration with Engineering teams.
- Previous **people management experience** leading a team of at least 10 members .
- Strong understanding of **product development processes, product lifecycle management, and cross-functional collaboration**.
- Experience aligning product priorities with **business strategy, customer requirements, and commercial objectives**.
- Ability to oversee multiple product initiatives while balancing strategic priorities, resources, and execution.
- Bachelor's degree.

Soft Skills:

- Exceptional **strategic thinking and business acumen**, with the ability to connect long-term product vision to measurable business outcomes.
- Strong **leadership, people management, and team development capabilities** .
- Excellent **stakeholder management, executive communication, and influencing skills** .
- Ability to align **Engineering, Sales, Customer Success, Design, and executive stakeholders** around shared product objectives.
- Strong analytical thinking and **data-driven decision-making abilities**.
- Adaptability and resilience in **fast-paced, innovative, and rapidly changing technology environments** .
- Ability to make sound decisions in ambiguous situations while maintaining focus on customer and business value.
- Strong prioritization, problem-solving, and organizational skills.
- Collaborative leadership style that encourages autonomy, accountability, and continuous improvement.
- Ability to balance **long-term strategic planning with hands-on product execution** .

Language Requirements:

- Japanese: Native
- English: Fluent

Preferred Skills & Qualifications

- Experience in **Generative AI, Large Language Models (LLMs), AI Agents, or enterprise AI product development**.
- Background in **AI technology companies, enterprise software, B2B technology, or SaaS product organizations** .
- Experience managing a portfolio of **multiple software products or AI-powered solutions** .
- Familiarity with **AI product development, AI-driven automation, and intelligent enterprise applications** .
- Experience leading **Product Management teams of 10-20 or more members** .
- Proven success introducing **new technology products or innovative digital solutions** to market.
- Experience developing scalable **product management frameworks, prioritization processes, and organizational structures**.
- Strong understanding of **customer adoption, product-market fit, product performance, and commercial growth strategies**.
- Experience collaborating with **executive leadership and cross-functional teams** in high-growth technology organizations.
- Interest in **autonomous AI agents, emerging AI technologies, and the future of enterprise productivity solutions**.

About the Company

Morgan McKinley is partnering with a **rapidly growing technology company specializing in advanced artificial intelligence solutions**.

The organization focuses on transforming how businesses operate by developing innovative technologies that improve **workforce productivity, operational efficiency, and enterprise performance**.

Its product portfolio includes enterprise solutions powered by **Generative AI, Large Language Models (LLMs), and autonomous AI Agents**, supporting a wide range of business functions.

With a strong emphasis on innovation and rapid product development, the company operates in a dynamic and entrepreneurial environment where new ideas and emerging technologies can directly influence product direction.

The organization is investing in **AI product development, scalable product management capabilities, and technology-driven business growth**.

This position offers the opportunity to lead an established Product Management organization while shaping the company's **AI product vision, strategic priorities, and long-term commercial success**.

Why You'll Love Working Here

- Take on an **executive product leadership position** with significant influence over company strategy and product direction.
- Shape the vision and roadmap for a portfolio of **Generative AI, LLM-powered products, and autonomous AI Agent solutions**.
- Work closely with **executive leadership** to influence strategic priorities and long-term business growth.
- Help bring **cutting-edge Generative AI and AI Agent technologies** to market.
- Lead and develop an established team of approximately **10-20 Product Managers**.
- Build scalable **Product Management processes, organizational structures, and product development frameworks**.
- Drive innovation in a **rapidly growing AI technology company**.
- Contribute directly to **customer value, enterprise productivity, product performance, and commercial success**.
- Enjoy an **entrepreneurial environment** that values innovation, ownership, and strategic thinking.
- Benefit from **remote work and work-from-home opportunities**.
- Enjoy **flexible working hours, casual dress, and minimal overtime**.
- Collaborate with **Engineering, Design, Sales, Customer Success, and executive stakeholders**.
- Develop your executive career in **AI Product Management, Product Strategy, Generative AI, and Technology Leadership**.
- Make a meaningful impact on the future of **enterprise AI solutions and AI-driven business transformation**.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。