



PR/118789 | Sales & Marketing automotive aftermarket

Job Information

Recruiter[JAC Recruitment UK](#)**Job ID**

1618628

Industry

Petrochemical, Energy

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 10:34

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: : Sales & Marketing (Business development)**Salary:** Depends on experience**Location:** London**Company:** Global Industrial Company

Responsible for driving sales growth, business development, market research, market analysis, and distributor network management for Automotive related products across European markets.

Job Responsibility

- Develop and execute sales and marketing strategies across European markets.

- Add new markets .
- Identify and secure new business opportunities, distributors, and strategic partnerships.
- Manage and support existing distributors, importers, and key accounts.
- Drive annual sales targets, profitability, and market share growth.

Requirements:

- Experience in Business development, Sales ,Marketing, or related field.
- Minimum 1-5 years of experience in industrial products, B2B distribution, automotive, or a related industry.
- Strong understanding automotive aftermarket channels, and distribution networks.

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Company Description