



PR/124130 | Residential Business Development Staff

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1618613

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 10:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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Main focus will be monitoring existing projects status, participating in regular meeting and analyze construction progress, sales, finance and resolve related issue, maintaining relations with existing partners, supporting Japanese expats in daily activities. Make sure projects are in line with initial business plan and cash flow is safe. Expanding property network in Indonesia by participating in property event or exhibition, conducting market research, collecting latest property news such as new project and regulation matters etc.

- Market Research & Analysis: Conduct thorough research on real estate market trends, competitor movements, property valuations, recent regulations.
- Partnership & Networking: Build and maintain relationships with other developers, landowners, vendors and banks.
- Feasibility Studies: Identify and evaluate potential lands or properties for development or joint-venture projects. Assist in creating / checking financial models, feasibility studies, and risk assessments for proposed property projects.

Job Qualification

- Experience: +3 years of experience in Business Development specifically within the property or real estate industry.
- Education: Bachelor's Degree (S1) in Business, Marketing, Civil Engineering, or a related field.
- Network: Possess a strong property network is preferred.
- Skills: FS analytical, good communication and interpersonal skills, good understanding of property law and land acquisition processes, ability to read market data and translate it into actionable business strategies.
- Language: Fluent Indonesia and English. Japanese language not mandatory but is a plus.

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Company Description