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JAC Recruitment Indonesia

PR/123905 | Business Development Assistant Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1618605

Industry

Machinery

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 10:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

The Business Development Assistant Manager role focuses on identifying and developing power generation opportunities while supporting projects throughout the development and tendering process.

Responsibilities

- Develop and implement business development strategies for power generation projects
- Identify and originate new greenfield and brownfield power project opportunities
- Manage bid preparation, proposal submission, and tender processes
- Manage relationships with key stakeholders, including the Ministry of Energy and Mineral Resources, PLN, partners, investors, and regulators
- Monitor project progress and ensure the achievement of key milestones

- Prepare periodic reports and recommendations to support management decision-making

Requirements

- Bachelor's or master's degree in Business Management, Economics, Industrial Engineering, Science, or another field related to the infrastructure business
- 3–5 years of relevant experience
- Excellent command of written and spoken English
- Knowledge of project development and independent power producer structures
- Familiarity with project finance
- Working knowledge of commercial contracts
- Ability to manage complex power project development activities
- Knowledge of energy regulations and markets

About the company

A company in the infrastructure industry with a primary focus on the energy and power sector. The organization supports the development of infrastructure projects through business development, commercial evaluation, stakeholder coordination, and project management activities.

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Company Description