

PR/097775 | Corporate RM

Job Information

Recruiter
JAC Recruitment Singapore

Job ID
1618591

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Singapore

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 08:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview
A company in the banking industry is hiring for a Corporate Banking Relationship Manager position. This role offers the opportunity to build and grow a strong portfolio of corporate clients while delivering tailored financial solutions in a dynamic and results-driven environment.

Job Description

- Develop and manage a portfolio of corporate clients, driving business development, relationship growth, and revenue expansion.
- Identify client needs and deliver integrated banking solutions, including loans, trade finance, cash management, FX, and hedging products.
- Originate and structure credit facilities, prepare credit proposals, and manage the approval and documentation process.

- Conduct financial analysis and credit assessments while monitoring client exposures and identifying potential risks.
- Ensure compliance with internal policies and regulatory requirements, including KYC onboarding, AML/CFT standards, and transaction monitoring.
- Collaborate closely with Risk and Compliance teams on regulatory matters and support cross-border initiatives where applicable.
- Achieve assigned targets across loans, deposits, fee income, and overall profitability.

Qualifications

- Bachelor's degree in Finance, Banking, Business Administration, or a related field.
- Minimum 5 years of experience in corporate or commercial banking.
- Strong credit analysis skills, with the ability to assess financial statements and structure lending solutions.
- Experience in corporate lending, trade finance, and treasury-related products is preferred.
- Proven business development and client relationship management capabilities.
- Good understanding of regulatory requirements and risk governance frameworks.
- Proficiency in English and Mandarin to support Chinese corporate clients and cross-border business.

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.sg/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.sg/terms-of-use

Company Description