



PR/120602 | Business Development & Leadership Consultancy

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1618564

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

October 20th, 2026 10:25

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About the Role

The Business Development & Leadership Consultancy role offers a unique opportunity to develop expertise in professional coaching and business consulting while supporting leadership effectiveness and organisational transformation across Thailand and the ASEAN region. Working in a highly collaborative and international environment, the role combines client engagement, leadership advisory, project delivery, and continuous professional development.

Responsibilities

- Participate in structured training and development programmes to build capabilities as a professional coach and business consultant.
- Apply the organisation's coaching methodology to support leadership effectiveness and organisational growth.
- Build and maintain strong relationships with clients and key stakeholders across Thailand and the ASEAN region.
- Facilitate executive coaching engagements and group development sessions for business leaders and teams.
- Support the planning, coordination, and delivery of leadership development and organisational transformation

projects.

- Manage project activities, stakeholder communication, and client engagement to ensure successful outcomes.
- Contribute to business growth by supporting proposal development, identifying opportunities, and strengthening client partnerships.

Requirements

- Business-level proficiency in both Japanese and English.
- Japanese language capability equivalent to JLPT N1 or N2.
- English proficiency equivalent to TOEIC 850+ or higher.
- Strong interpersonal, communication, and relationship-building skills.
- Professionalism, integrity, and a commitment to delivering value to clients and the organisation.
- Ability to take ownership, collaborate effectively, and contribute to team success.
- A passion for continuous learning, self-development, and receiving feedback.
- Confidence communicating in professional settings, including meetings, presentations, and business correspondence.
- Interest in working within an international environment.
- Experience studying, living, or working abroad, particularly in Japan, Europe, or the United States, would be advantageous.
- Interest in or exposure to Japanese organisations would be beneficial.

Benefits

- Hybrid working arrangement with up to 2 days of remote work per week, subject to business requirements and company policy.
- Social insurance.
- Provident fund.
- Health and wellness benefits, including life insurance, medical and dental coverage, and annual health check-ups.
- Birthday allowance.
- Annual leave.
- Long-service recognition awards.
- Performance-based bonus, subject to company performance.
- Annual company trip, subject to company performance.
- Comprehensive training and professional development programmes.
- Exposure to regional projects and collaboration with international teams.

About the Company

A company in the organisational development and leadership consulting industry provides coaching and advisory services that support leadership effectiveness, collaboration, and sustainable organisational growth. As an established multinational organisation, it works with clients across multiple countries and is committed to continuous learning, professional excellence, and long-term client success.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description