AI Product & Delivery Lead

Lead GenAI products for enterprises

Job Information

Hiring Company
EPAM Systems Japan GK

Job ID
1618298

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Work Hours
9am - 6pm JST

Refreshed
November 13th, 2026 13:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

We are seeking a client-facing **AI Product & Delivery Lead** to help enterprise clients in Japan turn generative AI opportunities into scalable products. Sitting at the intersection of AI strategy, product management, and technical delivery, you will lead discovery workshops, shape product roadmaps, and personally validate ideas through rapid prototyping.

You are not just presenting trends; you partner closely with client executives and global engineering teams to move initiatives from initial proof-of-concept into secure, production-grade deployments.

Responsibilities

- Product Strategy & Roadmap: Own the product vision, MVP scoping, roadmap planning, and success metrics for client AI initiatives
- Discovery & Workshops: Lead client discovery sessions, executive workshops, and stakeholder interviews to identify and prioritize AI use cases based on business value, feasibility, and risk
- Hands-on Prototyping: Personally build rapid prototypes and evaluate generative AI solutions utilizing model APIs, low-code tools, and agent orchestration frameworks
- Production Delivery: Partner with architects and engineering teams to guide AI solutions through security reviews, cloud integration, production launch, and user adoption
- Global Collaboration: Act as the strategic bridge between local Japanese enterprise stakeholders and regional/global product and engineering teams
- Commercial Support: Contribute technical and product insights to pre-sales materials, proposals, and project estimation

We offer/Benefits

- By choosing EPAM, you're getting a job at Great Place To Work-Certified™ in 2024, Glassdoor’s Top 100 Best Places to Work in 2023 & one of Most Loved Workplace, as recognized by Newsweek, 2021 - 2023.
- Your voice matters. At EPAM, employee ideas are the driving force behind our business. You'll be part of a supportive workplace where everyone is respected and included.
- Through extensive opportunities for internal training and self-development, including workshops, online courses, and mentoring programs, you'll learn, contribute, and grow with us.
- You'll be challenged while working side-by-side with some of the best talent globally. We work with top-notch technologies, constantly seeking new industry trends and best practices.

Life at EPAM

-EPAM is a leading global provider of digital platform engineering and development services. We are committed to having a positive impact on our customers, our employees and our communities

-Since EPAM Japan was incorporated in 2018, we have been constantly expanding our team and capabilities in Tokyo, the capital of the world's third-largest economy

-We have top-notch multilingual specialists who are experts in consulting, designing, and engineering to achieve digital transformation for businesses, especially in financial services, life science, automotive, real estate, and retail

-With a proactive, creative, diverse team, we offer our clients solutions that envision digitalization in their systems, products, and services. We are here to make an impact in our community and beyond

Required Skills

Requirements

- Consulting Delivery Background: 7+ years of client-facing experience within a technology consulting firm, systems integrator, digital agency, or technology services organization
- Product Ownership: Proven capability in defining product roadmaps, prioritization, and outcome measurement
- GenAI & Agentic AI Familiarity: Hands-on experience experimenting with or prototyping AI applications. Solid understanding of RAG, vector search, and agentic workflows (including tool use, memory, and human-in-the-loop oversight)
- Production Exposure: Experience moving digital or AI initiatives from discovery through engineering delivery and into secure production environments
- Technical Credibility: Strong foundational understanding of APIs, cloud platforms, data security, and agile software development to collaborate effectively with engineers and architects
- Bilingual Communication: Native-level Japanese (or JLPT N1) and fluent business-level English

Nice to have

- Experience with AI evaluation, guardrails, observability, or enterprise AI governance
- Experience working with globally distributed or international engineering teams
- Academic or professional experience outside of Japan

Company Description