



Operations Director

Job Information

Recruiter

[JAC International Co., Ltd.](#)

Hiring Company

Global Industrial Solutions Company

Job ID

1617200

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ Negotiable, based on experience

Refreshed

October 15th, 2026 15:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

A company in the industrial solutions and manufacturing technology sector is hiring for an Operations Director position.

This organization provides innovative products and solutions that support the safe transport of liquids and gases as well as advanced manufacturing operations. With a strong commitment to operational excellence, continuous improvement, and customer-focused innovation, the company offers an opportunity to play a pivotal leadership role in driving business performance, organizational effectiveness, and long-term growth.

The Operations Director will lead the overall operations organization and contribute to business growth by optimizing operational performance, strengthening cross-functional collaboration, and supporting strategic decision-making.

Key responsibilities include:

Lead and manage Internal Sales, Supply Chain, Logistics, and Warehouse functions while establishing operational priorities, KPIs, and organizational goals.

Optimize end-to-end commercial and logistics processes, balancing customer requirements, inventory management, delivery

performance, and profitability.

Partner closely with Sales and Finance teams to support business growth and ensure stable, efficient operations.

Oversee inventory planning, procurement coordination, warehouse operations, and domestic and international logistics activities.

Monitor operational and financial risks related to inventory, transportation, supply chain continuity, and trade compliance, while implementing appropriate mitigation measures.

Drive continuous improvement initiatives to enhance operational efficiency, inventory accuracy, workflow optimization, and process standardization.

Build effective relationships with customers, suppliers, logistics partners, and global stakeholders, while coordinating with international teams and handling critical operational issues.

Employee Benefits:

Performance-based bonus programs.

Salary review program.

Full commuting expense reimbursement.

Health insurance.

Employees' pension insurance.

Employment insurance.

Workers' compensation insurance.

Work-from-home arrangement available.

Required Skills

Required

Management experience in Operations, Supply Chain, Logistics, or Commercial Operations.

Strong understanding of end-to-end commercial and logistics processes, including order management, procurement, inventory management, shipping, and delivery.

Practical knowledge of INCOTERMS, payment terms, transportation methods, and inventory management.

Understanding of the operational impact on profit and loss and balance sheet performance.

Experience leading cross-functional initiatives and managing teams and organizations.

Strong logical thinking and problem-solving abilities.

Excellent communication and stakeholder management skills.

Business-level proficiency in both Japanese and English.

Proven leadership and people management capabilities.

Experience analyzing operational KPIs and business data to support effective decision-making.

Preferred

Experience in a manufacturing or industrial business environment.

Knowledge of warehouse management and inventory control.

Experience using SAP or other ERP systems.

Experience working with international operations, overseas offices, or global teams.

Company Description

新たに日本マーケットに参入される外資系企業や、日本でさらなるビジネス拡大をお考えの外資系企業のお客様に、私たちは最適な採用サポートを提供いたします。1975年に英国初の日系人材紹介会社としてロンドンで創業し、その後シンガポール、日本、マレーシア、インドネシア、タイ、中国の7カ国（また2011年には香港・韓国にも拠点を新設予定）でグローバル人材紹介会社として事業を拡大してきたジェイ エイ シーは、そのバックグラウンドから、海外文化への深い理解を持ち合わせています。グローバルに事業を展開する日系人材紹介会社のリーディングカンパニーとして、私たちは他に類のない人材ネットワークから、日本人の優秀なバイリンガル人材や外国人のプロフェッショナル人材をご提供することが可能です。幅広い業種、職種においてのエキスパートである当社のネイティブあるいはバイリンガルコンサルタントが皆様のパートナーとなり、適材適所で人材のご紹介をいたします。ジェイ エイ シーが築いてきた特有の歴史、文化、そしてグローバルマーケットでの強みを揺ぎない核として、日本マーケットで躍動する外資系企業のお客様のニーズにさらに的確にお答えするために、ジェイ エイ シー インターナショナルは誕生しました。私たちはアジアやヨーロッパのJAC Recruitment Group海外各社と緊密に連携を取り、お客様の真のニーズを把握した上で、最適なキャンディデイトをご紹介します。

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We provide specialized proactive recruitment support to multinational clients who are setting up new operations or are expanding existing business and seeking further growth in the Japanese market. As the first Japanese recruitment company to set up operations in the UK in 1975, understanding foreign cultures is second nature to us. With our extensive global network and historically leading position as recruitment consultancy to Japanese corporations, we have access to an unrivaled pool of bilingual Japanese and foreign professionals. Our professional consultants are experts in a range of industries and functions and all have extensive multicultural experience. Based on JAC's unique history, culture and market strength, JAC International was founded to provide dedicated support to our multinational corporate clients in Japan.

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