

PR/096314 | Sales Executive (Electronics / Chemical)

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1616927

Industry
Electric Power, Gas, Water

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 05:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Basic Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is looking for a Chemical Sales working in Japanese Trading company

Job Responsibilities

- Looking for suppliers, consumers of chemical/electrical/electronic products and others; and developing new markets;
- Follow-up and manage sales contracts - purchase orders, manage inventory, cash drawer and deposits
- Execute sales and promotional campaigns for new and existing products;
- Negotiate trade terms with assigned vendors;

- Contact-negotiate, build and develop relationships with suppliers and consumers;
- Meet monthly and annual sales objectives and targets for turnover;
- Frequently conduct visit customer and supplier
- Realize other works concerning to sales under assignation of Sale Manager and General Director

Requirements:

- **Graduated University, prefer major in Chemical**
- **Have at least 5 years of experience including at least 3 years of experience in sales B2B, knowledge of looking for prospects, suppliers and used to work in the factory.**
- **Fluent in English (must)** , candidates with Japanese/ Chinese language skills are an advantage.
- Good at Microsoft Word, Excel
- Be responsible, honest, enthusiastic, dynamic, good communication, aspiration in working for a long time at our company;
- Prefer to expert on export - import procedures graduates in Chemistry.

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Company Description