

PR/110850 | Sales - Asst Manager

Job Information

Recruiter
JAC Recruitment India

Job ID
1616903

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 08:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Basic Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Department & Designation Sales Manager (It's decided by their experience.)

Educational Qualification Bachelor's Degree in Business Administration, Marketing, Engineering, or a related

Experience

・5+ years of B2B sales experience, preferably in industrial equipment, manufacturing, automation, precision machinery, or related industries

・Experience working with distributors, dealers, or channel partners

・Strong customer relationship management and account management skills

・Proficiency in Microsoft Excel and PowerPoint

・Business-level English communication skills

- Ability to travel domestically within India

Job Description

- Manage and develop relationships with distributors and channel partners across India
- Monitor distributor performance and drive sales growth through effective channel management
- Visit customers regularly to understand business needs and identify sales opportunities

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description