



PR/110850 | Sales - Asst Manager

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1616903

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

October 13th, 2026 11:08

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Department & Designation Sales Manager (It's decided by their experience.)

Educational Qualification Bachelor's Degree in Business Administration, Marketing, Engineering, or a related

Experience

- 5+ years of B2B sales experience, preferably in industrial equipment, manufacturing, automation, precision machinery, or related industries
- Experience working with distributors, dealers, or channel partners
- Strong customer relationship management and account management skills
- Proficiency in Microsoft Excel and PowerPoint
- Business-level English communication skills

- Ability to travel domestically within India

Job Description

- Manage and develop relationships with distributors and channel partners across India
- Monitor distributor performance and drive sales growth through effective channel management
- Visit customers regularly to understand business needs and identify sales opportunities

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Company Description