

PR/161198 | Senior Sales Executive for a leading

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1616869

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 08:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
Our client is a leading global trading and investment companies, engaged in a diverse range of industries including chemicals, energy, food, infrastructure, mobility, healthcare, and industrial solutions. They are seeking a results-oriented Senior Sales Executive to drive business growth for their food business division.

Job Responsibilities

- Manage trading, marketing, and business development activities across palm oil, edible oils and fats, food ingredients, feed ingredients, and biofuel feedstock products
- Build and maintain strong relationships with suppliers, customers, and strategic business partners while collaborating closely with internal stakeholders across global network
- Analyze market trends, understand customer requirements, and identify new business opportunities to support business expansion and market growth

- Contribute to sustainable business growth and profitability through effective trading execution, strategic initiatives, and value-added solutions tailored to customer needs

Job Requirements

- Degree in Business or related field with good academic results
- Experience in commodity trading, international trade, supply chain, logistics, or commercial functions
- Possess sound analytical, commercial, and negotiation skills, with a keen interest in commodity markets and international business
- Excellent communication and relationship-building abilities, with the confidence to engage customers and business partners
- Proficient in Microsoft Office applications and capable of working effectively in a collaborative team environment
- Proactive, adaptable, and willing to take ownership of responsibilities while embracing new challenges
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

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#countrymalaysia

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Company Description