



Morgan
McKinley

【外資系リスクインテリジェンス】金融犯罪対策ソリューションアドバイザー

世界の金融機関向けに金融犯罪対策・コンプライアンスソリューションを提供

Job Information

Recruiter

Morgan McKinley

Job ID

1616678

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

グローバルなリスクインテリジェンス企業にて、金融犯罪対策ソリューションアドバイザーを募集しています。

銀行・金融機関のAML、制裁、不正、金融犯罪調査などの実務課題に対し、デジタルアセットに関する独自データやAI、データ分析技術を活用したソリューションの設計・提供を担います。

顧客の課題や業務プロセスを深く理解し、要件整理からソリューション設計、導入、定着化まで一貫して支援する、テクニカルアドバイザーとしての役割です。

金融犯罪対策の専門知識に加え、Python・SQLなどのデータ分析スキルを活かし、金融機関のコンプライアンス・リスク管理の高度化を支援します。

主な職務内容

- ・日本国内の銀行・金融機関を担当し、コンプライアンス、リスク、AML、不正対策、金融犯罪調査などの部門と連携
- ・顧客の業務課題・目的を整理し、データやテクノロジーを活用したソリューションを設計・提案
- ・C-suiteを含む顧客向けのトレーニング、調査デモ、製品デモ、技術説明
- ・Python・SQLを活用したデータ分析、調査ワークフロー、データモデル、ダッシュボード、クエリなどの構築
- ・デジタルアセットに関するデータを活用した金融犯罪調査・リスク分析の支援
- ・要件整理から導入、運用定着、継続的な活用まで顧客プロジェクトを推進
- ・顧客が自律的にソリューションを活用できるよう、トレーニングや運用支援を実施
- ・Product、Engineering、Sales、Intelligence各部門と連携し、顧客・市場ニーズを製品開発に反映
- ・高度な金融サービス案件における技術面のプリセールス支援

Join a globally established **digital risk intelligence organisation** as a Solutions Architect, helping banks and financial institutions across Japan strengthen their capabilities in financial crime prevention, AML, fraud, sanctions, regulatory compliance, and digital asset risk.

This is more than a conventional pre-sales or Solutions Engineering position. You will operate as an **embedded technical advisor to financial institutions**, owning client engagements from discovery and investigation through solution architecture, deployment, adoption, and long-term enablement.

Working at the intersection of **Financial Crime Compliance, AML, digital assets, data, and AI-driven intelligence**, you will partner directly with compliance, risk, and investigative teams to understand complex operational challenges and translate them into technically sound solutions.

You will use Python, SQL, proprietary digital asset intelligence, dashboards, data models, and investigative workflows to address real-world financial crime challenges. You will also deliver training and technical briefings to audiences ranging from specialist investigators and analysts to senior banking executives.

For professionals combining hands-on financial crime knowledge with strong technical and client-facing capabilities, this is an opportunity to work at the forefront of digital asset compliance and risk intelligence in Japan.

Key Responsibilities

- ・Serve as a trusted technical advisor to **banks and financial institutions in Japan**, working closely with compliance, risk, AML, fraud, and financial crime investigation teams.
- ・Conduct detailed client discovery to understand operational objectives, investigative requirements, technical environments, and regulatory challenges.
- ・Translate complex financial crime and compliance requirements into clearly defined, technically viable solutions.
- ・Design custom analytical outputs including investigative workflows, data models, dashboards, queries, and other data-driven solutions.
- ・Use proprietary **digital asset and on-chain intelligence** to address real-world AML, fraud, sanctions, compliance, and investigative challenges.
- ・Deliver live training programmes, investigative walkthroughs, product demonstrations, and technical briefings.
- ・Adapt complex technical and investigative concepts for audiences ranging from specialist analysts to **C-suite banking stakeholders**.
- ・Guide clients through the full engagement lifecycle, including initial scoping, requirements gathering, solution design, go-live, adoption, and sustained value creation.
- ・Help client teams build the skills and technical capabilities required to operate solutions independently and embed them into day-to-day workflows.
- ・Provide technical pre-sales support for complex financial services opportunities, demonstrating possible approaches and building client confidence in proposed solutions.
- ・Collaborate with Product, Engineering, Sales, and Intelligence teams to feed market and customer insights into ongoing platform development.
- ・Build credible, long-term relationships with senior stakeholders across compliance, risk, AML, and investigative functions.

Required Skills

必須条件 経験・資格：

- ・銀行・金融機関における金融犯罪対策、AML、不正対策、制裁、規制対応などの実務経験
- ・PythonおよびSQLを用いたデータ検索・加工・分析の実務経験
- ・ノートブック、ダッシュボード、データ分析を活用した調査・分析業務の経験
- ・デジタルアセットのエコシステムおよびオンチェーンデータに関する基本的な理解
- ・金融犯罪対策・コンプライアンス領域のシニアステークホルダーとの関係構築経験
- ・大卒以上

ソフトスキル：

- ・複雑な金融犯罪・データ分析の内容を、専門家から経営層まで相手に応じて分かりやすく説明できるコミュニケーション能力
- ・顧客の課題を理解し、実務に即した解決策を考えられる課題解決力
- ・顧客や社内との関係者と協力しながら、プロジェクトを主体的に進められる方
- ・新しい技術や領域を学び、業務に取り入れていく柔軟性と好奇心

語学力：

- ・ 日本語：ネイティブレベル（必須）
- ・ 英語：ビジネスレベル（社内コミュニケーション中心）

歓迎条件

- ・ デジタルアセット、ブロックチェーン、オンチェーンデータに関する知識・実務経験
- ・ 金融機関向けのコンサルティング、ソリューション提案、プリセールスなどの経験

採用企業について

外資系のリスクインテリジェンス企業。

独自のデータとAIを活用し、金融機関、規制当局、法執行機関などが違法・不正活動を調査し、リスクを管理するためのインテリジェンスを提供しています。

特にデジタルアセット領域において高度な分析基盤を有し、世界各国の金融機関、規制当局、法執行機関に利用されるなど、グローバルに確かな実績と信頼を築いています。

金融犯罪対策やコンプライアンスの高度化を支援する、デジタルアセット領域を代表するリスクインテリジェンス企業の一つです。

この求人がおすすめの理由

- ・ 金融犯罪対策 × データ・テクノロジーの専門性を築ける
- ・ 銀行・金融機関のコンプライアンスやリスク部門と直接向き合える
- ・ デジタルアセット、オンチェーンデータ、AIなど最先端の領域に携われる
- ・ 顧客課題の発見からソリューション設計、導入、定着まで幅広く担当できる
- ・ C-suiteを含む金融機関のシニア層に直接提案・説明する機会がある
- ・ 金融犯罪対策の経験を活かしながら、データ・テクノロジー領域へ専門性を広げられる
- ・ グローバルな環境で、日本市場における新しい金融犯罪対策のあり方に関われる
- ・ 高報酬

Required Skills and Qualifications Experience:

- ・ Meaningful hands-on experience within **banking or financial services**, particularly in financial crime investigations, AML (Anti-Money Laundering), fraud prevention, sanctions, or regulatory compliance.
- ・ Strong practical knowledge of financial crime, compliance, risk, or investigative workflows within financial institutions.
- ・ Solid hands-on capability with **Python and SQL** for data querying, transformation, and analytical workflow development.
- ・ Experience producing notebooks, dashboards, queries, or other data-driven investigative outputs.
- ・ Working understanding of digital asset ecosystems and how **on-chain data** can be applied to compliance, risk management, and financial crime detection.
- ・ Experience translating complex client requirements into practical technical or analytical solutions.
- ・ Demonstrated success building credible and enduring relationships with senior financial institution stakeholders across compliance, risk, AML, or investigations.
- ・ Experience communicating technical and investigative concepts to both specialist and non-specialist audiences.
- ・ More than 6 years of professional experience.
- ・ Bachelor's degree.

Soft Skills:

- ・ Highly autonomous and adaptable, with the ability to operate effectively in fast-moving and ambiguous environments.
- ・ Strong ownership mindset and sound judgement when managing complex client outcomes.
- ・ Exceptional communication skills, with the ability to explain sophisticated investigative and data concepts clearly.
- ・ Confidence engaging audiences ranging from technical analysts to C-suite banking executives.
- ・ Strong client relationship-building and stakeholder management capabilities.
- ・ Genuine intellectual curiosity and a self-driven approach to learning new technologies and methodologies.
- ・ Proactive interest in developing **AI fluency** and applying AI to improve how intelligence and investigative work is performed.
- ・ Collaborative mindset when working across Product, Engineering, Sales, Intelligence, and client teams.

Language Requirements:

- ・ **Japanese:** Native/fluent level in written and spoken Japanese; essential for this client-facing position
- ・ **English:** Functional/intermediate business level for internal collaboration

Preferred Skills & Qualifications

- ・ Experience combining financial crime or compliance expertise with technical solution architecture, analytics, or data engineering capabilities.
- ・ Experience supporting financial institutions with AML, sanctions, fraud, investigations, or regulatory compliance solutions.
- ・ Practical exposure to digital asset, cryptocurrency, blockchain, or on-chain intelligence use cases.
- ・ Experience delivering technical training, investigative walkthroughs, or solution demonstrations to financial institution clients.
- ・ Experience engaging senior or C-suite stakeholders within banks and other financial institutions.
- ・ Familiarity with AI-driven intelligence or the practical use of AI within compliance and investigative workflows.

About the Company

Our client is a globally established **risk intelligence organisation** helping financial institutions, regulators, and law enforcement agencies investigate illicit activity, manage financial crime risk, and build greater trust in digital asset ecosystems.

Powered by proprietary data and AI, its intelligence capabilities support organisations dealing with increasingly sophisticated financial crime, compliance, and digital asset risks.

The organisation works globally with financial institutions and public-sector stakeholders, combining specialist intelligence, data, and technology to help clients investigate activity and strengthen risk management.

Its international environment also places significant emphasis on AI and the evolution of intelligence workflows, giving employees an opportunity to influence how emerging technologies are incorporated into real-world risk and investigative solutions.

Why You'll Love Working Here

- Join a **globally recognised risk intelligence organisation** trusted by financial institutions, regulators, and law enforcement agencies.
- Work at the frontier of **Financial Crime Compliance, AML, digital assets, and AI-driven intelligence** in the Japanese financial market.
- Apply Python, SQL, data analytics, and investigative intelligence to real-world financial crime and compliance challenges.
- Take ownership across the complete client lifecycle, rather than being limited to traditional pre-sales activities.
- Work directly with compliance, risk, investigative, and senior banking stakeholders.
- Combine technical solution design with financial crime expertise and meaningful client advisory responsibilities.
- Join a diverse international team that values different professional backgrounds and perspectives.
- Work in an organisation where AI is incorporated into daily workflows and employees are encouraged to shape new approaches to intelligence.
- Build specialist expertise at the intersection of **banking, AML, blockchain intelligence, compliance, data, and AI**.
- Competitive compensation package.

Company Description

Morgan McKinleyは国際的な人材コンサルティング会社として、さまざまな業界・分野をリードする採用企業様と、スペシャリストとしてのスキルを有する人材とを結びつけるお手伝いをしています。1988年の創立以来、Morgan McKinleyの名は、「卓越した質のサービス」「市場知識の豊富さ」「No.1企業であり続けようとする強い意志」、そして何よりも「実績」を体現する会社として知られています。

リクルーティング スペシャリストである弊社コンサルタントまでお気軽にお問い合わせください。