

PR/161165 | Buyer Manager, Fresh Division

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1616129

Industry
Retail

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 12:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview

A leading Malaysian retail organisation with more than 50 years of industry presence and a strong nationwide footprint, delivering quality products, freshness, affordability, and convenience.

Key Responsibilities

- Develop and execute buying and category management strategies to drive sales growth and profitability.
- Identify potential supply, pricing, quality, and availability risks and implement appropriate corrective actions.
- Manage category performance including pricing, assortment, margins, inventory, availability, and wastage.
- Analyse market trends, customer insights, and competitor activities to identify growth opportunities.

Key Requirements

- Diploma, Degree, or equivalent qualification in a relevant field.
- Proven experience in buying, merchandising, procurement, or category management within retail or fresh food environments.
- Strong track record in supplier negotiations, pricing strategies, inventory management, margin optimisation, and wastage control.
- Demonstrated ability to develop and implement commercial strategies that improve category performance.
- Strong leadership, stakeholder management, analytical, and commercial decision-making capabilities.

#LI-JACMY

#countrymalaysia

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Company Description