

PR/087626 | Sales Representative for Japanese food wholesaler(m / f / d) - Berlin

Job Information

Recruiter
JAC Recruitment Germany

Job ID
1616093

Industry
Restaurant, Food Service

Job Type
Permanent Full-time

Location
Germany

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 12:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
A Japanese food wholesaler with a network spanning more than 40 countries worldwide is looking for a Sales Representative (m/f/d). As the company handles a wide range of Japanese food products, candidates with Japanese language skills and/or an interest in Japanese cuisine are especially welcome. The company offers a friendly and international working environment, including an employee kitchen and regular company events such as BBQ gatherings and Christmas parties.

Job Responsibilities
The task of Sales Representative is to serve existing customers in a sales-oriented manner, to
identify and win over new customers and to ensure optimal market exploitation. The Sales Representative sell our products, goods and services to customers and work with customers to find what they want, create solutions and ensure a smooth sales process in an office environment via email, phone or other communication tools approved by the company.

Job Requirements
Proficiency in German, English, Japanese
Korean and other language skills are welcome
Hands-on experience in B2B Sales(FMCG or Food is welcome)
Apprenticeship in Sales, Commercial education or comparable education
Experience within Japanese companies especially food sector
Good in Microsoft Office and ERP Sales Software
MS Excel skills including data analysis, usage of graphs and other tools
Valid driving license (Class B) for use in Germany
Passion for Japanese/Asian Food

Benefits & Others
Working hours: 9:00-17:30 (37.5 hours per week)
Office Based position
Annual leave: 30 days
Commuting allowance: yes

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description