

PR/118787 | Technical Pre-Sales Senior Engineer

Job Information

Recruiter
JAC Recruitment UK

Job ID
1616066

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
United Kingdom

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 12:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Technical Pre-Sales Senior Engineer
Location: Greater London
Employment Type: Full-time, Permanent
Functional Area: Technical / Pre-Sales Engineering
Working Hours: Monday to Friday, 9:00am–5:00pm

Job Summary
Our client, a global manufacturer of air conditioning and HVAC systems, is seeking an experienced Technical Pre-Sales Senior Engineer to join its UK-based technical team.

The successful candidate will provide technical and pre-sales support to distributors and business partners across the UK and Europe, with a particular focus on commercial air conditioning and chiller systems.

This is a broad technical role involving pre-sales engineering, product development support, market research, project coordination, regulatory activities and the development of sales support tools. The position will work closely with technical,

sales, marketing and product development teams, as well as external partners across Europe.

Experience, Knowledge & Skills
The successful candidate is expected to have:

- At least 10 years of technical experience in commercial air conditioning / HVAC applications.
- Strong technical knowledge of air conditioning systems and/or chillers.
- Experience with HVAC controllers and Building Management Systems (BMS).
- Knowledge of sales support, product selection or design software used within the air conditioning/HVAC industry.
- Good understanding of UK and EU regulations, standards and directives relating to air conditioning and HVAC equipment.

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Company Description