



PR/118787 | Technical Pre-Sales Senior Engineer

Job Information

Recruiter[JAC Recruitment UK](#)**Job ID**

1616066

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

October 6th, 2026 10:30

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Technical Pre-Sales Senior Engineer

Location: Greater London

Employment Type: Full-time, Permanent

Functional Area: Technical / Pre-Sales Engineering

Working Hours: Monday to Friday, 9:00am–5:00pm

Job Summary

Our client, a global manufacturer of air conditioning and HVAC systems, is seeking an experienced Technical Pre-Sales Senior Engineer to join its UK-based technical team.

The successful candidate will provide technical and pre-sales support to distributors and business partners across the UK and Europe, with a particular focus on commercial air conditioning and chiller systems.

This is a broad technical role involving pre-sales engineering, product development support, market research, project coordination, regulatory activities and the development of sales support tools. The position will work closely with technical,

sales, marketing and product development teams, as well as external partners across Europe.

Experience, Knowledge & Skills

The successful candidate is expected to have:

- At least 10 years of technical experience in commercial air conditioning / HVAC applications.
- Strong technical knowledge of air conditioning systems and/or chillers.
- Experience with HVAC controllers and Building Management Systems (BMS).
- Knowledge of sales support, product selection or design software used within the air conditioning/HVAC industry.
- Good understanding of UK and EU regulations, standards and directives relating to air conditioning and HVAC equipment.

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Company Description