

PR/124087 | Sales

Job Information

Recruiter
JAC Recruitment Indonesia

Job ID
1616051

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Indonesia

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 07:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Responsibilities:

- Maintain and strengthen relationships with existing customers
- Identify and develop new business opportunities
- Conduct sales visits, negotiations, and follow-up activities
- Coordinate with internal teams to ensure customer satisfaction
- Prepare sales reports and market updates

Requirements:

- Japanese language proficiency (JLPT N2/N3 or equivalent)

- Experience in Sales, Business Development, or Account Management
- Strong communication and negotiation skills
- Proactive, result-oriented, and able to work independently

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Company Description