



PR/110818 | Executive - Sales

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1614599

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 10:35

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Roles and responsibilities:-

- Drive business growth for the organization's semiconductor, electronics, and chemical materials portfolio by acquiring new customers across the semiconductor and electronics sectors.
- Develop a thorough understanding of customers' technical roadmaps and propose tailored material solutions that address their evolving requirements.
- Establish and manage safe, efficient logistics processes for the delivery of the company's semiconductor materials to customers.
- Promote effective collaboration by demonstrating a strong understanding of Japanese business culture, corporate practices, and working styles.
- Represent the company at semiconductor exhibitions, conferences, technical seminars, and industry networking events to promote products and generate new business leads.

- Prepare and maintain regular sales activity reports, customer visit reports, opportunity pipelines, and management updates.
- Collaborate closely with technical teams, manufacturing facilities, and regional and global stakeholders to deliver appropriate solutions aligned with customer requirements.

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Company Description