

PR/110818 | Executive - Sales

Job Information

Recruiter
JAC Recruitment India

Job ID
1614599

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 13:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Roles and responsibilities:-

- Drive business growth for the organization’s semiconductor, electronics, and chemical materials portfolio by acquiring new customers across the semiconductor and electronics sectors.
- Develop a thorough understanding of customers’ technical roadmaps and propose tailored material solutions that address their evolving requirements.
- Establish and manage safe, efficient logistics processes for the delivery of the company’s semiconductor materials to customers.
- Promote effective collaboration by demonstrating a strong understanding of Japanese business culture, corporate practices, and working styles.
- Represent the company at semiconductor exhibitions, conferences, technical seminars, and industry networking events to promote products and generate new business leads.

- Prepare and maintain regular sales activity reports, customer visit reports, opportunity pipelines, and management updates.

- Collaborate closely with technical teams, manufacturing facilities, and regional and global stakeholders to deliver appropriate solutions aligned with customer requirements.

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Company Description