

PR/110814 | Sr. Executive- Sales

Job Information

Recruiter
JAC Recruitment India

Job ID
1614595

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 06:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Basic Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Location- Gurgaon
Designation- Sr. Executive- Sales
Experience- 1-5 years
Reporting- AM- sales
Industry: Would prefer experience in electronic industry (Home appliance, automotive electronic)
Working days/ time- Mon- Fri {9:30 AM – 5:30 PM}

Responsibilities-

1. New business development.
2. Sales & Marketing (electronic fields, circuit board knowledge, home appliances, any electronics parts etc.) in India.
3. Manage existing key accounts by coordinating with customers as well as HQ in Japan.
4. Maintaining all business records of the assigned key accounts.

5. Payment tracking and follow-ups with customers for the assigned key accounts.
6. Primary & Secondary market research as required for electronic products.
7. Business trips across India

Education- Bachelors degree
Desired Skills:

1. Japanese speaking will be first preference

2. Must have knowledge of Smt & electronics components

3. Know how to make relationship for new technology & business development

4. Good Communication, interpersonal skill, Client Management Skill

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.in/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.in/terms-of-use

Company Description