



PR/110814 | Sr. Executive- Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1614595

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 10:35

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location- Gurgaon

Designation- Sr. Executive- Sales

Experience- 1-5 years

Reporting- AM- sales

Industry: Would prefer experience in electronic industry (Home appliance, automotive electronic)

Working days/ time- Mon- Fri {9:30 AM – 5:30 PM}

Responsibilities-

1. New business development.
2. Sales & Marketing (electronic fields, circuit board knowledge, home appliances, any electronics parts etc.) in India.
3. Manage existing key accounts by coordinating with customers as well as HQ in Japan.
4. Maintaining all business records of the assigned key accounts.

5. Payment tracking and follow-ups with customers for the assigned key accounts.
6. Primary & Secondary market research as required for electronic products.
7. Business trips across India

Education- Bachelors degree

Desired Skills:

1. Japanese speaking will be first preference
2. Must have knowledge of Smt & electronics components
3. Know how to make relationship for new technology & business development
4. Good Communication, interpersonal skill, Client Management Skill

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description