

PR/110797 | Sales - Senior Executive / Assistant Manager

Job Information

Recruiter
JAC Recruitment India

Job ID
1614584

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 13:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Responsibilities:

- Driving and delivering the sales goals of organization in alignment with companies sales plan.
- Business Development including but not limited to generating new leads, qualifying leads and partnering with internal solution and sales team to close orders.
- Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business.
- Growth of the existing business.
- Analyse market competition and devise counter-strategies for penetration and maximum reach.
- Outstanding Payment follow-up and timely recovery of payments.
- Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution

network for increasing sales etc.

- Relative experience from Electronic field.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description