

PR/161133 | Senior Sales Executive

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1614545

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 13:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
Our client is a well-established trading company specializing in the distribution of chemical products. As part of their expansion plans, they are currently seeking an experienced Sales professional to drive business growth and strengthen market presence.

Job Responsibilities

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors

- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

Job Requirements

- Degree/ Diploma in Chemistry or any equivalent field
- At least 5 years of sales experience in dealing with chemical products
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY
#countrymalaysia

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Company Description