



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/161133 | Senior Sales Executive

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1614545

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 10:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a well-established trading company specializing in the distribution of chemical products. As part of their expansion plans, they are currently seeking an experienced Sales professional to drive business growth and strengthen market presence.

Job Responsibilities

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors

- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

Job Requirements

- Degree/ Diploma in Chemistry or any equivalent field
- At least 5 years of sales experience in dealing with chemical products
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description