



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/161043 | Sales Engineer

Job Information

Recruiter

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Job ID

1614534

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 10:31

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Summary:

Our client is a leading provider of high-quality power supplies and solutions. They are currently seeking for a Sales Engineer to drive their sales initiatives. This role will involve conducting product demonstrations, providing technical support, and developing customized solutions for clients.

Working Location: Nilai, Negeri Sembilan

Key Responsibilities:

- Present and demonstrate E&E products to potential and existing customers, showcasing their features and benefits.
- Provide technical assistance to customers, addressing inquiries and resolving issues related to product performance and specifications.
- Work with the sales team to understand customer needs and create tailored solutions that meet their specific requirements.
- Build and maintain strong relationships with local accounts, ensuring high levels of customer satisfaction and repeat business.

- Collaborate with sales team to strategize and implement sales plans and contribute to achieving sales targets.

Qualifications:

- Possesses a min Diploma/ Bachelor Degree in Electrical and Electronics Engineering
- Preferably 1 -2 years of experience in technical sales or similar role within the electronics or engineering sector
- Strong technical knowledge of power supplies and related technologies.
- Good communication and presentation skills.
- Comfortable communicating with customers and developing business relationships
- Proven track record of achieving sales targets.
- Ability to work effectively both independently and as part of a team.

#LI-JACMY**#countrymalaysia**

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description