



JAC Recruitment

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JAC Recruitment Thailand

PR/120517 | Sales Engineer

Job Information

Recruiter

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Job ID

1614516

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 10:17

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Engineer

Location: Responsible for Rayong, Chonburi, and Chachoengsao areas

Key Responsibilities

- Visit a minimum of 3 customers per day in Rayong, Chonburi, and Chachoengsao, including assigned key accounts.
- Promote and sell automation and motion control products to manufacturing customers.
- Prepare daily sales reports and customer visit summaries through the Salesforce platform.

- Monitor and report market trends, pricing movements, and competitor activities to management.
- Achieve assigned monthly sales targets and maximize productivity through effective territory management.
- Conduct product presentations and demonstrations for customers.
- Work closely with customers to understand their automation requirements and propose suitable solutions.
- Manage and expand the assigned sales territory while maintaining strong customer relationships.
- Support technical discussions related to Factory Automation and motion control applications.

Products in Charge

- Servo Motors
- Linear Motor Actuators
- Miniature Conveyors
- Safety Light Curtains
- Aluminum Frame Systems
- Other Factory Automation (FA) Components

Qualifications

- Bachelor's Degree in Engineering, Industrial Technology, or a related technical field.
- Degree in Mechatronics Engineering or Mechanical Engineering is highly preferred.
- 2-4 years of experience in automation machinery, motion control, or industrial equipment sales.
- Strong understanding of automation systems, including:
 - PLC Programming
 - Custom Machine Design
 - Pick & Place Systems
 - Conveyor and Transportation Units
 - Motion Control Applications
- Good technical problem-solving and communication skills.
- Able to travel frequently within the assigned territory using own vehicle.
- Valid driver's license and own car required.
- Candidates residing in Chonburi or Rayong will be given special consideration.

Benefits

- Meal Allowance
- Travel Allowance
- Fuel Support (Fleet card)
- Car Maintenance Allowance
- Group Insurance (Employee & Family)

- Provident Fund
- Bonus

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description