



PR/120473 | Project & Sales Engineer

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1614284

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 10:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Manage and support mechanical completion, pre-commissioning and commissioning projects from planning through handover.
- Coordinate project schedules, manpower, equipment, mobilisation, site activities and technical documentation.
- Develop new business opportunities and maintain relationships with clients in Oil & Gas, Petrochemical, Refinery, Power and Industrial sectors.
- Conduct client visits, technical presentations and support technical & commercial proposals, tenders and quotation follow-ups.
- Support vendor registration, market development and sales pipeline management.
- Assist with the set-up and growth of the Thailand operation, including basic coordination of IT, corporate materials, vendors and office-related activities.
- Ensure project execution complies with HSE, quality and client requirements.

Qualifications

- Degree/Diploma in Mechanical Engineering or related field.
- 3–5+ years' experience in Oil & Gas, Petrochemical, Refinery or heavy industrial projects.
- Knowledge of mechanical completion / pre-commissioning activities.

- Able to read P&IDs, isometrics and technical specifications.
- Good Thai and working-level English communication skills.
- Sales/tendering experience and an existing industry network are advantageous.
- Valid Thai driving licence and willingness to travel to client sites.

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Company Description