



PR/120462 | Sales Executive (Chinese speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1614277

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 10:42

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position Overview

We are seeking a motivated Chinese-speaking Sales Executive to support business expansion for LPG, LNG, and industrial gas projects. This role is ideal for candidates who enjoy customer interaction, project coordination, and business development. Comprehensive on-the-job training will be provided.

Key Responsibilities

- Drive new project-based sales activities for LPG, LNG, and industrial gas solutions.
- Identify and develop new business opportunities and maintain relationships with existing customers.
- Visit customer sites and project locations to understand requirements and support project development.
- Coordinate with internal departments and external stakeholders to ensure smooth project execution.
- Prepare and manage business documents, reports, proposals, and presentations using Microsoft Word, Excel, and PowerPoint.

- Conduct market research and gather customer information to support business development activities.
- Travel frequently to provincial customer sites and stay overnight when business needs require.
- Support other sales and marketing activities as assigned.

Qualification

- Bachelor's degree in Marketing, Business Administration, International Business, or a related field.
- Willing to travel frequently to customer sites throughout Thailand and stay overnight when required.
- Proficiency in Mandarin Chinese with HSK Level 5 or above.
- Intermediate level of English communication skills.
- Possess a valid driver's license and be able to drive for business purposes.
- Interested in sales, business development, and project-based business activities.
- Proficient in Microsoft Office applications, including Word, Excel, and PowerPoint.
- Strong interpersonal and communication skills with a customer-oriented mindset.
- Ability to work effectively with cross-functional teams and external stakeholders.
- Proactive, adaptable, and eager to learn new business and technical knowledge.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description