

PR/120441 | Sales Manager

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1614265

Industry
Bank, Trust Bank

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 17th, 2026 16:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

????????????We're Hiring: Sales Manager : Bangkok, Thailand????????????

JAC Recruitment is currently partnering with a leading organization sourcing for a potential candidate for the position of Sales Manager to join their team!

???? Location: Bangkok, Thailand
???? Salary: 55,000 - 65,000 THB.

???? Working Days: Monday - Friday
????Business: Leasing.

????Qualifications????
????Bachelor's or Master's degree in a relevant field.
????Minimum of 5 years of sales experience, preferably within the automotive industry.
????Proven success in new business development and customer acquisition through a hunter sales approach.
????Ability to thrive in a fast-paced, target-driven environment and consistently meet deadlines, sales targets, and KPIs.
????Strong passion for sales with a results-oriented mindset and a commitment to achieving business objectives.
????Excellent command of English, with business-level communication skills required.

????Proficient in Microsoft Office applications.
????Demonstrated leadership and team management capabilities, with the ability to oversee multiple assignments effectively.
????Strong analytical, problem-solving, and logical thinking skills.
????Capable of coaching, mentoring, and developing team members to maximize performance.

????Job Description????
????Drive business growth by identifying, approaching, and acquiring new customers, with a primary focus on new client acquisition.
????Lead and support the sales team in achieving revenue targets while maintaining strong relationships with existing clients.
????Monitor market trends, customer needs, and industry developments to identify new business opportunities.
????Prepare and present regular sales reports, highlighting performance, challenges, risks, and factors that may impact sales objectives.
????Foster a collaborative team environment, motivating team members to achieve both individual and collective goals.
????Work closely with internal stakeholders and cross-functional teams to develop and secure new business opportunities.
????Implement strategic sales initiatives to expand market presence and increase revenue generation.
????Ensure customer satisfaction by delivering responsive and professional sales support throughout the business relationship.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description