



PR/120426 | Japanese Speaking Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1614256

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 10:42

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Japanese speaking Sales

Salary: THB 40,000 - 50,000

Location: Sukhumvit 21 (Asoke)

Our client is a regional electronic components and semiconductor solutions, serving customers across the Asia-Pacific region with advanced technologies for automotive, industrial, consumer, and communication applications.

Working Conditions

- Working hours: Monday–Friday, 8:00 AM–5:00 PM

Responsibilities

- Manage sales opportunities for semiconductor and electronic component products in the Malaysia and Indonesia markets.
- Build, maintain, and strengthen long-term relationships with existing customers while identifying and creating new business opportunities.
- Act as the primary point of contact between customers in Malaysia and Indonesia and the Japan headquarters.
- Coordinate closely with the Japan headquarters regarding supplier management, product proposals, pricing, lead times, and project execution.
- Support projects acquired by the Japan headquarters and ensure smooth implementation and customer communication across assigned markets.
- Monitor customer demand, market trends, and business opportunities within the automotive, industrial, and consumer electronics sectors.
- Manage customer inquiries, delivery schedules, forecasting, and issue resolution to ensure high customer satisfaction.
- Prepare sales reports, forecasts, market analyses, and presentation materials for management review.
- Collaborate with internal teams across Thailand, Japan, and other regional offices to support business expansion initiatives.
- Provide business support to senior management and contribute to regional business development strategies.

Qualifications:

- Over 5 years of experience working for a Japanese trading company.
- Japanese proficiency at JLPT N2 level or higher.
- Intermediate level of English or above.
- Strong interpersonal, communication, and coordination abilities, with a customer-focused mindset.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description