



PR/120424 | Sales Manager - Electronic Components (JLPT N2+)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1614255

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 10:42

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Manager - Electronic Components (JLPT N2+)

Salary: 80,000 - 100,000 THB/month

Working Hours: Mon–Fri, 09:00–18:00 (office based)

Location: Bangkok, Thailand

About the Company

Our client is a well-established Japanese trading company operating in the electronics and semiconductor industry across Asia. The company specializes in the design, development, and sales of electronic devices and solutions, serving leading Japanese and multinational manufacturers. Due to business expansion, they are seeking an experienced **Japanese**

Speaking Sales Manager to strengthen their semiconductor business and drive strategic growth in Thailand and regional markets.

Key Responsibilities

- Develop and manage business opportunities within the semiconductor and electronic components sector.
- Drive new business development activities and expand relationships with key accounts.
- Support and coordinate projects transferred from the Japan headquarters and ensure smooth implementation in Thailand. Manage and maintain relationships with existing customers
- Work closely with automotive, electronics, and manufacturing clients in Thailand and overseas markets.
- Coordinate with internal teams, overseas affiliates, suppliers, and Japanese headquarters.
- Prepare sales forecasts, reports, proposals, and presentations for management.
- Support and work closely with senior management in business planning and sales strategy execution.
- Manage online client meetings and business discussions with overseas stakeholders.

Qualifications

- Bachelor's Degree in Business, Engineering, Electronics, or related fields.
- JLPT N2 level or above with strong business communication skills in Japanese.
- Intermediate to advanced English communication skills.
- 5-10 years of sales experience in semiconductor, electronic components, electronics, industrial products, or related industries.
- Experience working with Japanese companies or Japanese trading firms is highly preferred.
- Strong business development mindset with the ability to identify and create new opportunities.
- Excellent relationship management, communication, and negotiation skills.
- Leadership potential with an interest in developing managerial capabilities.

Benefits

- Annual Bonus
- Annual Salary Increment
- Health Insurance
- Provident Fund
- Annual Leave
- Company Activities & Outing
- Stable Japanese Corporate Environment
- Regional Business Exposure

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description