



PR/120392 | Sales Executive (Chinese speaking)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1614244

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive (Chinese Speaking)

Location: Bangkok

Qualifications

- Bachelor's degree in any field.
- Native Thai speaker with Chinese proficiency (HSK 4-6; HSK 5-6 preferred).
- 3-5 years of sales experience; leasing or automotive industry experience is a plus.
- Good command of English.
- Proficient in Microsoft Office.
- Strong sales mindset with proven ability to achieve targets and KPIs.
- Excellent communication, negotiation, and problem-solving skills.

- Positive attitude, leadership potential, and ability to work under pressure.

Key Responsibilities

- Drive new business development and acquire new customers.
- Manage and grow relationships with existing clients.
- Visit customers, identify needs, and propose suitable solutions.
- Coordinate with internal teams to deliver excellent customer service.
- Follow up on sales opportunities, contracts, and customer requests.
- Resolve customer issues and ensure satisfaction.
- Achieve monthly sales targets and KPI objectives.
- Provide regular sales updates and reports to management.

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Company Description