JAC Recruitment

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JAC Recruitment Thailand

# PR/120392 | Sales Executive (Chinese speaking)

## Job Information

**Recruiter**
JAC Recruitment Thailand

**Job ID**
1614244

**Industry**
Bank, Trust Bank

**Job Type**
Permanent Full-time

**Location**
Thailand

**Salary**
Negotiable, based on experience

**Refreshed**
November 17th, 2026 15:00

## General Requirements

**Minimum Experience Level**
Over 3 years

**Career Level**
Mid Career

**Minimum English Level**
Daily Conversation Level

**Minimum Japanese Level**
Business Level

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Sales Executive (Chinese Speaking)
**Location: Bangkok**

Qualifications

- Bachelor's degree in any field.
- Native Thai speaker with Chinese proficiency (HSK 4-6; HSK 5-6 preferred).
- 3-5 years of sales experience; leasing or automotive industry experience is a plus.
- Good command of English.
- Proficient in Microsoft Office.
- Strong sales mindset with proven ability to achieve targets and KPIs.
- Excellent communication, negotiation, and problem-solving skills.

- Positive attitude, leadership potential, and ability to work under pressure.

Key Responsibilities

- Drive new business development and acquire new customers.
- Manage and grow relationships with existing clients.
- Visit customers, identify needs, and propose suitable solutions.
- Coordinate with internal teams to deliver excellent customer service.
- Follow up on sales opportunities, contracts, and customer requests.
- Resolve customer issues and ensure satisfaction.
- Achieve monthly sales targets and KPI objectives.
- Provide regular sales updates and reports to management.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description