

PR/087668 | Outside Sales Associate

Job Information

Recruiter
JAC Recruitment USA

Job ID
1614173

Industry
Restaurant, Food Service

Job Type
Permanent Full-time

Location
United States

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 05:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

POSITION SUMMARY
A Japanese food corporation is seeking an Outside Sales Associate to join their team. This role involves meeting sales targets, visiting customers, ensuring timely payments and deliveries, and maintaining high customer satisfaction.

RESPONSIBILITIES

- Meet sales quotas and visit customers, especially Korean-speaking clientele, to provide support and sell products.
- Ensure timely payments and deliveries by coordinating with the accounting department and warehouse.
- Maintain high customer satisfaction through excellent service, prompt communication, and educating customers on product benefits.
- Manage orders in the company database and participate in sales meetings, inventory counts, and company events.

- Perform other duties as assigned and respond to management requests.

QUALIFICATIONS

- Business-level proficiency in both English and Korean (read/write/speak/listen).
- High school diploma required; bachelor's degree preferred
- 1+ years in food wholesale/distribution preferred
- Strong communication, organization, and customer service skills
- Basic math and Microsoft Office proficiency; ERP experience a plus
- Knowledge of Japanese food products is a plus

SALARY USD 48,000-60,000 (DOE) + Commission

LOCATION Los Angeles, CA

WORK SHEDULE Monday to Friday, 8:00 AM – 5:00 PM

BENEFITS

- 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- Life Insurance and 401(k) plan with company match

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Company Description