

【Finance】Pricing Manager Pricing Market Access (Fluent Englis…

アストラゼネカ株式会社での募集です。 事業企画・事業開発のご経験のある方は歓迎…

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
アストラゼネカ株式会社

Job ID
1613405

Industry
Pharmaceutical

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
7 million yen ~ 14 million yen

Work Hours
09:00 ~ 17:15

Holidays
【有給休暇】入社7ヶ月目には最低10日以上 【有給休暇】※入社月により付与日数が異なります。詳細はオファー時に通知いたします …

Refreshed
November 13th, 2026 23:00

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2353382】
【職務内容 Job Description】
Establish optimal Pricing Market Access strategy for key products from an earlier development stage（PII ~ JNDA）.
Achieve target price for reonsible products through strategic negotiations with MHLW.

・Lead strategic price negotiation with MHLW on responsible products and manage preparation for the negotiation.・

・Assess price potential of assigned products under close collaboration with Market Access group.
・Contribute to business planning with insightful analysis on healthcare pricing environment change through close monitoring of discussion at Government councils and pricing tendency.・
・Collaborate with other departments to gain support for optimal pricing based on pricing strategy for responsible products.
・Collaborate with Global Pricing Market Access in order to align our pricing strategy on responsible products with global strategy and gain support from global team as needed basis.
・Build strong relationship with MHLW officials and industry colleagues through trade association activities and leverage them for optimal pricing outcome.・
・Educate stakeholders in the global HQs about Japanese pricing system and health insurance related systems.

Required Skills

【経験 / Experience】
< 必須 / Mandatory >
・ Negotiations with MHLW in terms of new drug pricing.・ Experience of working to develop assumpetions on new drug prices/price forecast on the future.・ Experience of working in a multi national pharmaceutical company.

< 歓迎 / Nice to have >
・ Experience of working with members from other companies on the activities in trade associations.・ Experience of cost effectiveness assessment・ Experience of working on new drug pricing in MHLW.

【資格 / License】
< 必須 / Mandatory >
Bachelors degree in relevant field（Marketing Science Economics or pharmacists etc.）・

< 歓迎 / Nice to have >
・ Pharmacist license・ Medical medical license

【能力 / Skill set】
< 必須 / Mandatory >
・ Excellnt knowledge of healthcare business and reimbursement pricing regulations in Japan.・ Interpersonal and communication / persuasion skills with ability to influence others without authority・ Strong analytical ability・ High degree of accuracy with attention to detail

< 歓迎 / Nice to have >
・ Excellent PC skills・ Clinical Development Knowledge・ Familiarity with operating in Global business

【語学 / Language】
< 必須 / Mandatory >
Japanese：Fluent inspeaking excellent writing skills
English：Fluent in speaking business level proficiency in writing

Company Description

医療用医薬品の開発、製造及び販売