Development Manager - Feasibility

Job Information

Hiring Company
Travelodge Hotels (Asia) Pte Ltd

Subsidiary
Travelodge Hotels Asia (TLA)

Job ID
1613016

Division
Investment & Development

Industry
Asset Management

Company Type
Small/Medium Company (300 employees or less) - International Company

Job Type
Permanent Full-time

Location
Japan

Salary
Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Salary Commission
Commission paid on top of indicated salary.

Refreshed
November 5th, 2026 02:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level (Amount Used: English usage about 75%)

Minimum Japanese Level
Fluent Level

Other Language
Korean - Daily Conversation Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

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Reporting to the Director of Development, the Development Manager will be part of the investment and development team to support the company's strategic growth by supporting the business development efforts. The candidate will be exposed to business development activities and get to work on deals from the origination stage to contract conclusion.

Key Responsibilities:

- Conduct feasibility studies for potential hotel management deals, partake in work relating to bidding or tendering process, including market research and underwriting of each potential project including critical market and competitive data, tracking and establishing pickup trends, occupancy history, and provide recommendations to management
- Conduct market research and assist in generating investment and development leads through contacts with developers, lending institutions, independent hotel operators, hotel brokers, hotel consultants and government tourism bodies, track new projects pipeline, maintain both deal and contact databases
- Develop financial projections, presentations, proposals and pitch materials in connection to each business development opportunity and work with various internal stakeholders to prepare proposals, including hotel operations and technical services team
- Work with development team to develop and implement business development strategies to grow the business and secure new hotel management contracts

QUALIFICATIONS & REQUIREMENTS

Qualifications:

- Possess at least a Bachelor's Degree in either Hospitality, Business, Real Estate or a related field, from a recognised institution
- Relevant experience in the hospitality or real estate industry preferred

Experience:

- Minimum 2 – 4 years' of working experience in either an analyst, associate or consultancy role in a hospitality or real estate related field.

Personal Qualities & Attributes:

- Well versed in Microsoft Excel, PowerPoint and Word, including financial modelling, graphs
- charting and presentation
- Be an independent learner, team player and enjoy working within a dynamic group and fast-
- paced environment
- Be meticulous and has the ability to handle multiple tasks efficiently and in an organized way
- Excellent verbal and written communication and presentation skills with strong logical thinking capability, including the ability to communicate efficiently to various stakeholders
- Proficient research experience with ability to independently collect and evaluate economic and local market data

Company Description