



JAC Recruitment

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JAC Recruitment Indonesia

PR/124044 | Sales Engineer (PLC)

Job Information

Recruiter
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Job ID

1612844

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a Japanese trading company specializing in industrial equipment, factory automation, and welding solutions, is looking for a Sales Engineer to support business development activities.

Key Responsibilities

- Identify customer needs and propose technical solutions
- Conduct customer visits and prepare quotations
- Build and maintain relationships with industrial clients
- Coordinate with engineering and project teams
- Support sales target achievement and business development activities

Requirements

- Diploma or Bachelor's degree in Mechanical, Electrical, Industrial Engineering, or related fields
- Technical knowledge in Factory Automation, PLC/Control Systems, Welding Equipment, or Industrial Electrical Equipment
- Able to read and understand technical drawings
- Strong communication, presentation, and negotiation skills
- Proficient in Microsoft Office
- Possess a valid SIM A and willing to travel
- Target-oriented and proactive

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Company Description