

PR/096209 | International Associate - Japanese Speaking

Job Information

Recruiter
JAC Recruitment Vietnam Co., Ltd

Job ID
1612798

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Vietnam

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 06:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY

JAC's client, a leading global insights and expert network, is looking for a International Associate (Japanese Speaking) – Fresh Graduates & Expats Welcome position.

Location: Ho Chi Minh City, Vietnam - Visa & Relocation Support Provided.

Team: Expert Interviews

JOB OVERVIEW

Your First Step Into Global Business: Become A Strategic Knowledge Broker

Are you a fresh graduate, a young professional, or an expat looking to launch an international career in one of Southeast Asia's most vibrant mega-cities?

We offer a commercial bootcamp. As a Korean-speaking Associate, you will be the vital information bridge between global decision-makers and the world's most specialized industry experts. You will partner with our elite clients, including top-tier investment banks, hedge funds, strategy consultancies, and Fortune 500 corporations, to understand their knowledge gaps. Your mission? Identify, headhunt, and persuade C-suite executives to share their insights in exclusive consultation interviews.

JOB RESPONSIBILITIES

- Deconstructing Briefs: Analyze complex client needs to identify knowledge gaps and determine the exact industry insights required.
- High-Level Headhunting: Conduct deep profile research using LinkedIn and global professional networks to identify top-tier industry leaders.
- Cold Outreach & Persuasion: Initiate conversations (via phone and email) to pitch projects and persuade global experts to participate in consultations.
- End-to-End Project Management: Own the final step, from matching vetted experts with clients and coordinating schedules across international time zones, to ensuring every client interaction runs seamlessly.

REQUIREMENTS

We value your drive, language skills, and potential over years on a resume. If you are a fresh graduate or an expat ready to pivot your career, we look for:

- Multilingual Fluency: Fluency in Japanese (JLPT N1 / N2 or native level) and fluent/business English is a must.
- Sales & KPI Drive: A result-oriented mindset. Show us your hunger to achieve through previous internships, high-pressure university projects, or extracurricular achievements.
- Resilience: A growth mindset that views cold outreach and rejections as opportunities to sharpen your negotiation skills.
- Business Acumen: A bachelor's degree in any discipline, backed by solid organization, rapid information processing, and problem-solving skills.
- International Mindset: Adaptable, curious, and excited to work in a highly diverse, multicultural team.

BENEFITS

- Full Relocation & Visa Support: Smooth onboarding with corporate relocation assistance, flight & accommodation support, and full visa/work permit sponsorship for expats.
- Top-Tier Compensation Package: A highly competitive base salary, monthly allowances, and an attractive uncapped monthly bonus scheme that stands out against market benchmarks.
- Transparent Career Path: Fast-track promotion path designed for rapid growth. High performers can reach Manager level in 2 years and Vice President in 5 years.
- Global Mobility: Opportunities to work in our other global offices (Athens, Montreal, or Bogota) through our international exchange program.
- Comprehensive Benefits: 20 paid leaves per year, hybrid working policy, premium private medical insurance, wellness sponsorships, and frequent team-bonding events.
- Skill Mastery: Master the "soft skills of the future": negotiation, strategic communication, B2B headhunting, and international project management.
- Live in HCMC: Experience life in a dynamic, fast-paced, and culturally rich city with a thriving expat community, located right in the heart of Ho Chi Minh City.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.vn/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.vn/terms-of-use

Company Description