



PR/096156 | Sales Executive - Japanese Speaking

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1612797

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 08:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

- Our client is a Japanese trading company
- Location: Onsite in District 1 - HCMC

Job Responsibilities

- Maintain and nurture relationships with existing clients.
- Identify and develop new clients in the electrical, electronic, and industrial components sectors.
- Receive client inquiries and coordinate with relevant departments to propose solutions and provide quotations.
- Monitor order progress and delivery; handle any issues that arise.

Conduct domestic business trips (e.g., to Hanoi, Da Nang) to meet clients and develop the market.

- Prepare periodic sales reports for management.

Job Requirements

- Having Bachelor's degree
- Having good Japanese skills (~JLPT N2)
- Ability to use English for work purposes.
- At least 3 years of B2B sales experience at Japanese companies in the trading, electronic components, electrical equipment, or industrial sectors.
- Strong communication, negotiation, and client relationship-building skills.
- Willingness to travel domestically for business when required.

#LI-JACVN

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Company Description