



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120396 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1612789

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 09:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive

The company is a well-established multinational organization and is currently seeking a motivated and results-driven candidate to join as a **Sales Executive**. This position will be responsible for developing new business opportunities, maintaining client relationships, and achieving sales targets while working closely with customers and internal teams.

Location: Bangkok**Working Hours:** Monday - Friday

Key Responsibilities

- Develop new business opportunities and expand existing customer accounts.
- Visit customers to understand their business needs and present suitable solutions.
- Build, maintain, and strengthen long-term relationships with clients.

- Manage the sales cycle, including lead generation, customer follow-up, and contract acquisition.
- Coordinate with internal departments to ensure smooth service delivery and customer satisfaction.
- Monitor market trends and identify potential business opportunities.
- Prepare sales reports, update CRM records, and report progress to management.
- Achieve assigned sales targets and contribute to overall business growth.

Qualifications

- Bachelor's degree in any field.
- At least 2 years of sales experience in any industry.
- Good command of English, both written and spoken.
- Driving license is an advantage (personal vehicle is not required).
- Proficient in Microsoft Office and CRM systems such as Salesforce.
- Strong communication, negotiation, and relationship-building skills.
- Results-oriented, self-motivated, and able to work under pressure.
- Strong problem-solving, coordination, and analytical skills.
- Customer-focused with a positive, service-minded, and professional attitude.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description