

PR/155830 | Senior Sales Executive

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1612711

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 09:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client is an established food packaging solution provider at Pasir Gudang.

JOB RESPONSIBILITIES

Location: Pasir Gudang, Johor
Industry: Food packaging manufacturing (5 days/week)

- To establish Sales Planning and Sales Budget
- To establish Sales Expense Planning and Budget
- To conduct management in credit sales and collection for payment
- To conduct market research and investigation
- To collect and manage market-share information

- To visit clients in overseas such as Singapore, Thailand, Vietnam, Australia and other countries.

JOB REQUIREMENTS

- Diploma/ Degree holder, any related study in Sales and Marketing
- Excellent customer service and sales skills.
- Strong verbal and written communicator.
- Excellent phone and presentation skills.
- Proficiency in Microsoft Office
- Good negotiation and problem-solving skills.

Interested on this position, feel free to apply online.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description